

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT AUDITORS

June 30, 2006 (With comparative totals for 2005)

Performed as special assistant auditors for the Auditor General, State of Illinois

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

FINANCIAL STATEMENTS June 30, 2006

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SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

FOUNDATION OFFICIALS

June 30, 2006

The Foundation's Board of Directors:

Mr. Thomas M. Allen Mr. Larry R. Lexow

Mr. John C. Anderson Mr. Robert E. Mc Clellan, Jr.

Mr. Gordon Broom Mrs. Mara Meyers
Mr. Allen Cassens Mrs. Karyn L. Molnar

Mrs. Sandra Hardy Chinn Mr. Robert J. Murdick

Mr. Gregory W. Coffey Mr. John W. North Mr. John J. Conrad Mr. David M. Oates

Mrs. Judy A. Dailey Mr. John E. Oeltjen

Mr. Mark J. Deschaine Mr. Lendell A. Phelps, Jr.

Mr. Terrance C.Z. Egger Mr. Robert L. Plummer Mr. Ted Eilerman Dr. Glenn Poshard

Mr. Byron Farrell
Mr. James R. Rankin

Mr. James C. Fowler
Mr. John A. Fruit
Mr. Clinton H. Rogier
Dr. Gilbert L. Rutman

Or. William T. Coing Mrs. Betty Lou Schmidt

Dr. William T. Going Mrs. Betty Lou Schmidt
Dr. Kathy J. Gugger Mr. John Schmidt

Mr. Alfred C. Hagemann Mr. Gerard Schuetzenhofer

Mrs. Rita A. Hardy Mr. Mark S. Shashek

Irs. Kita A. Hardy Mr. Mark S. Snasner

Dr. Edward E. Hightower Ms. Ellen Sherberg Mr. Merle T. Inman Mr. Bill Simon

Mrs. Teddi Inman Mr. Dennis M. Terry Mrs. Maxine A. Johnson Mr. Charles Tosovsky

Mr. Rick Jones Dr. Vaughn Vandegrift

Mrs. Mary Kane Mr. Robert A. Wetzel

Mr. Keith J. Kehrer Mr. G. Patrick Williams

Mr. Dale V. Keller Mrs. S. Lavernn Wilson

Mr. Ralph F. Korte Dr. Brent D. Wohlford Mr. L. Thomas Lakin

Southern Illinois University personnel who provide significant administrative support to the Foundation include:

Chief Executive Office Mr. G. Patrick Williams

Director of Financial Affairs Mr. Rich Hampton
Assistant Director of Giving and Research Ms. Gayla Bruning

Assistant Director of Financial Affairs Ms. Emma Christensen

Accounting Associate Ms. Joan Cummings

Foundation offices are located at:

Southern Illinois University Edwardsville

B. Barnard Birger Hall

#30 Circle Drive

Edwardsville, IL 62026

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

FINANCIAL STATEMENT REPORT SUMMARY

June 30, 2006

The audit of the accompanying basic financial statements of Southern Illinois University Edwardsville Foundation (the Foundation) was performed by Crowe Chizek and Company LLC.

Based on their audit, the auditors expressed an unqualified opinion of the Foundation's financial statements.



REPORT OF INDEPENDENT AUDITORS

Honorable William G. Holland Auditor General, State of Illinois and The Board of Directors Southern Illinois University Edwardsville Foundation

As Special Assistant Auditors for the Auditor General, we have audited the accompanying basic financial statements of the Southern Illinois University Edwardsville Foundation (the Foundation), a component unit of Southern Illinois University, as of and for the year ended June 30, 2006, as listed in the table of contents. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The summarized comparative information of the Southern Illinois University Edwardsville Foundation as of June 30, 2005, were audited by other auditors whose report dated September 26, 2005, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Southern Illinois University Edwardsville Foundation as of June 30, 2006, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 15, 2006, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Management's discussion and analysis on pages 5 through 9 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Crowe Chizek and Company LLC

Chicago, Illinois September 15, 2006

Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

June 30, 2006

Introduction

Following this discussion and analysis are the financial statements for the Southern Illinois University Edwardsville Foundation (the Foundation). Significant changes were made to the financial statement format in recent years due to the implementation of new guidelines issued by the Governmental Accounting Standards Board (GASB). Similar to last year, the current year financial statements provide comparative data for last year and the current year under the new format. GASB Statements implemented in fiscal year 2002 included:

GASB No. 34 Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments

GASB No. 35 Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities

GASB No. 37 Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments: Omnibus

GASB No. 38 Certain Financial Statement Note Disclosures

During fiscal year 2005, GASB No. 40 Deposit and Investment Risk Disclosures was implemented.

This discussion and analysis will review the financial statements and their relationship to each other, and outline any additional facts, decisions, or conditions that are expected to have a significant effect on the financial position of the Foundation.

Financial Statements

The three financial statements presented for fiscal years 2006 and 2005 are the Statements of Net Assets; the Statements of Changes in Revenue, Expenses, and Changes in Net Assets; and the Statements of Cash Flows. The Statements of Net Assets shows all assets (resources) listed in order of their liquidity, and all liabilities (commitments) of the Foundation are listed in order of their term length. The net assets are presented in a manner that indicates the level of restriction, if any, placed on the net assets. The Foundation reports \$29,829,418 in net assets, of which \$1,408,062 is considered unrestricted.

Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS – CONTINUED (UNAUDITED)

June 30, 2006

Condensed Foundation Net Assets

(in thousands of dollars)

	FY 2006	FY 2005	% Change
Assets:			
Current Assets	\$ 7,414	\$ 3,399	118.1 %
Non-Current Assets	24,782	21,885	13.2 %
Total Assets	32,196	25,284	27.3 %
Liabilities:			
Current Liabilities	250	853	-70.7 %
Non-Current Liabilities	2,117	2,194	-3.5 %
Total Liabilities	2,367	3,047	-22.3 %
Net Assets:			
Invested in			
Capital Assets	463	526	-12.0 %
Restricted	27,958	20,359	37.3 %
Unrestricted	1,408	1,352	4.1 %
Total Net Assets	\$ 29,829	\$ 22,237	34.1 %

Total net assets for the Foundation increased in fiscal year 2006 (FY 2006) by approximately \$7,592,000. Several significant items contributed to the change in net assets for the fiscal year. The major contributor to a 13% increase in noncurrent assets was a portion of a gift of art and collectibles received in a previous year. The collection is so extensive that it is being valued over several fiscal years. FY 2006 includes the addition of approximately \$1.5 million to assets held for resale, representing the estimated value of this portion of the collection that may be offered for sale by the Foundation. There was a small decrease in Capital Assets in FY 2006 because of the disposal of some equipment items.

The decrease in total liabilities was due to a decrease in accounts payable, which is included in the current liabilities line. The FY 2005 charges represent expenses incurred by the Foundation during FY 2005, but not paid by the end of the fiscal year. Of the \$606,000 balance in the accounts payable account at the end of FY 2005, \$468,000 is due to the renovation of the Simmons Cooper Baseball Complex. The project was completed in FY 2006 and therefore the accounts payable for FY 2006 contains no liabilities related to this project, resulting in the significant reduction.

Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS - CONTINUED (UNAUDITED)

June 30, 2006

Total net assets increased by 34.1% during the year. The largest percentage increase within the net assets categories was under the restricted funds. In addition to the above noted items, net assets increased in large part due to two significant gifts recorded in FY 2006. In December 2005, a cash gift of \$2.1 million was received to be used toward the construction of a facility to be used primarily for the wrestling and volleyball programs. Also contributing to the increase is an endowed estate gift of approximately \$2.4 million that will benefit students in the School of Business by providing scholarship funds. This gift will be received during FY 2007 but has been accrued in FY 2006.

Condensed Foundation Changes in Net Assets (in thousands of dollars)

	FY 2006	FY 2005	% Change		
Operating Revenue	\$ 1,076	\$ 1,195	-10.0 %		
Operating Expenses					
General and Operating	315	321	-1.9 %		
Expenditures for the					
Benefit of SIUE	1,116	1,776	-37.2 %		
Transfer of Gifts to SIUE	1,080	1,094	-1.3 %		
Other Operating Expenses	428	500	-14.4 %		
Total Operating Expenses	2,939	3,691	-20.4 %		
Operating Loss	(1,863)	(2,496)	25.4 %		
Nonoperating Revenue					
(Expenses)					
Contributions	5,361	3,992	34.3 %		
Net Investment Income	761	700	8.7 %		
Increase (Decrease) in					
Present Value of Trusts	257	(32)	903.1 %		
Other Nonoperating					
Revenue (Expenses)	(152)	(146)	-4.1 %		
Net Nonoperating Revenue	6,227	4,514	37.9 %		
Contributions to permanent					
Endowments	3,228	251	1,186.1 %		
Increase in Net Assets	\$ 7,592	\$ 2,269	234.6 %		

The Statements of Revenue, Expenses, and Changes in Net Assets details the activity for the fiscal year, including the change in net assets from last year due to this activity. Activity is segregated between operating activity and nonoperating activity. GASB defines operating activity as that which has the characteristics of exchange transactions, meaning each party to the

Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS – CONTINUED (UNAUDITED)

June 30, 2006

transaction receives a material benefit. Nonoperating activity includes nonexchange transactions. Thus, contributions are considered nonoperating activity in these financial statements, due to the lack of a two-party exchange, even though the primary function of the Foundation is to raise contributions for SIUE. Considering these facts, the increase in net assets may be a better indicator of the operational results than the operating loss. For FY 2006, the Foundation realized an increase in net assets of \$7,592,103 from the current year activity, compared to \$2,268,149 in fiscal year 2005 (FY 2005).

Operating revenues decreased by approximately 10.0% due to decreased revenue from events, sales and other operating revenues. This is a normal fluctuation as these revenues vary from year to year, depending on the number and type of activities and fundraising events held during the year. Operating expenses also decreased from FY 2005 in the amount of \$751,602. This was due in large part to the reduction in expenditures related to the Simmons Cooper Baseball Complex renovation discussed earlier in this analysis.

Nonoperating revenue, net of expenses, plus contributions to permanent endowments, increased by 98%, or roughly \$4.7 million. The 102% increase in contributions (including contributions to permanent endowments), or approximately \$4.3 million was due primarily to the two major gifts described under the total net assets section. The \$2.1 million gift is included in the contributions line and the \$2.4 million estate gift is included in contributions to permanent endowments.

The final statement presented is the Statement of Cash Flows. The primary purpose of this statement is to categorize all cash transactions into either operating, financing, or investing transactions, and reconcile the change in cash from operating activities to the operating loss as presented on the Statements of Revenue, Expenses and Changes in Net Assets. Again, please note that contributions are not considered operating activity according to GASB and therefore have been categorized as nonoperating activity in the Statements of Cash Flows. During the fiscal year, the Foundation experienced a cash decrease of \$53,486 compared to an increase in FY 2005 of \$37,720.

A significant variance between years is the receipt of payment from the University for support in the form of cash. These payments benefit the general operation of the Foundation and the Alumni Services function. Due to timing issues, two years of payments were received during FY 2005 causing a decrease of \$250,000 from FY 2005 to FY 2006. The normal annual payment received is \$190,000, of which \$150,000 is designated for general Foundation operations and \$40,000 is provided for Alumni Services. Other significant variances include increases in the other contributions and purchase of investments lines. Both of these variances relate to the receipt and subsequent investment of the previously described \$2.1 million cash gift received in FY 2006.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION State of Illinois Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS – CONTINUED (UNAUDITED)

June 30, 2006

Facts, Decisions, or Conditions Significantly Affecting Financial Position

Contributions and assets held for resale: During Fiscal Year 2002 (FY 2002), the Foundation received title to a large collection of art and collectibles from an estate bequest. At the time, the Foundation did not have a reasonable basis for estimating the value of this contribution so it was not included in the FY 2002 financial statements. During Fiscal Year 2003 (FY 2003), the value of a portion of this collection was estimated at \$1,520,000, and was included in the financial statements. During FY 2004, \$1,476,960 in additional assets were valued and included in the financial statements. During FY 2005, \$1,447,818 in additional assets were valued and included in the financial statements. During FY 2006, \$1,549,295 in additional assets were valued and included in the financial statements. All of the FY 2006 additional valued assets are included in assets held for resale. Due to the extremely large number of pieces in this collection, the remainder of the collection continues to be evaluated and will be included in the financial statements as reliable estimates are attained.

Beneficial interest in trusts: The Foundation has a life-estate interest in a real estate trust established in 1997 (see Note 10 of the financial statements). The trust included the ownership of five parcels of real estate ranging from 40 acres to 117 acres each. Subsequent to the end of the FY 2005, two of the parcels were sold for \$586,000 which was \$228,000 more than the trust valuation. The trust was not revalued based on this sale since it occurred after the end of FY 2005. However, in Fiscal Year 2006, the sale was reflected. Additionally, the remaining three parcels may be significantly undervalued as well. However, according to generally accepted accounting principles, the real estate will remain at the original cost on the books until a transaction is realized, or the trust is terminated upon the death of the surviving spouse.

Other: The notes to the financial statements include additional details and further explanations of data presented in the financial statements. The notes are an integral part of the financial statements and should be included as part of any review or analysis.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

STATEMENTS OF NET ASSETS

June 30, 2006

(With comparative totals for 2005)

		2006		2005
ASSETS		<u>2006</u>		<u>2005</u>
Current assets				
Cash and cash equivalents (Note 3)	\$	_	\$	53,486
Short-term investments (Note 3)		4,232,500	·	2,716,969
Deposits with SIUE		340,258		284,382
Pledges receivable, net of allowance of				
\$22,000 for 2006 and \$25,000 for 2005		252,383		212,131
Accounts receivable – SIUE (Note 8)		1,555		3,795
Accounts receivable - Alumni Association (Note 8)		7,582		-
Other receivables (Note 4)		2,471,950		24,415
Interest receivable		93,556		68,118
Prepaid expenses		14,563		36,038
Total current assets		7,414,347		3,399,334
Noncurrent assets				
Noncurrent investments (Note 3)		14,356,204		13,317,202
Pledges receivable, net of allowance of				
\$60,000 for 2006 and \$40,000 for 2005		392,676		266,969
Loans receivable		16,435		46,470
Assets held for resale (Note 11)		5,353,824		3,823,328
Capital assets, net of depreciation (Note 5)		2,113,011		2,175,692
Cash surrender value of life insurance		37,047		-
Beneficial interest in trusts (Note 10)		2,512,571	_	2,255,757
Total noncurrent assets		24,781,768	_	21,885,418
Total assets		32,196,115		25,284,752
LIABILITIES				
Current liabilities				
Accounts payable - SIUE (Note 8)		64,329		163,727
Accounts payable - other		101,857		606,629
Accrued interest (Note 9)		34,238		34,238
Annuity payable		48,986		48,986
Total current liabilities		249,410		853,580
Noncurrent liabilities				
Revenue bond payable (Note 9)		1,650,000		1,650,000
Annuity payable	_	467,287		543,857
Total noncurrent liabilities	_	2,117,287		2,193,857
Total liabilities		2,366,697		3,047,437
NET ASSETS				
Invested in capital assets, net of related debt	\$	463,011	\$	525,692
Restricted nonexpendable				
Scholarships, research, instruction, and other		14,188,262		10,820,702
Loans		356,693		806,737
Restricted expendable				
Scholarships, research, instruction, and other		11,763,390		7,082,211
Capital projects and debt service		1,650,000		1,650,000
Unrestricted	_	1,408,062		1,351,973
Total net assets	<u>\$</u>	29,829,418	\$	22,237,315

See accompanying notes to financial statements.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION

STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET ASSETS Year ended June 30, 2006 (With comparative totals for 2005)

		<u>2006</u>	<u>2005</u>
Operating revenue			
Payments from SIUE (Note 8)	\$	190,000	\$ 190,000
Membership dues - Alumni Association		7,582	-
Budget allocation from SIUE (Note 8)		357,247	402,663
Events, sales, and other		521,618	 601,853
Total operating revenue		1,076,447	1,194,516
Operating expenses			
General and operating		314,698	320,594
Budget expended at SIUE (Note 8)		357 ,24 7	402,663
Expenditures for the benefit of SIUE		1,115,832	1,775,660
Expenditures for the benefit of Alumni			
Association (Note 8)		8,351	35,581
Gifts to SIUE		1,080,438	1,093,969
Depreciation (Note 5)		62,681	 62,382
Total operating expenses		2,939,247	 3,690,849
Operating loss		(1,862,800)	(2,496,333)
Nonoperating revenue (expenses)			
Contributions		5,360,822	3,992,177
Net investment income (Note 3)		760,713	700,292
Bad debt		(16,762)	(13,203)
Increase (decrease) in present value of beneficial			
interest in trusts (Note 10)		256,814	(32,428)
Bond interest expense (Note 9)		(75,281)	(75,281)
Grants to other organizations		(4,600)	(8,350)
Payments to annuitants		(48,986)	(48,986)
Other		(5,544)	 (322)
Net nonoperating revenue		6,227,176	 4,513,899
Income before permanent endowments		4,364,376	2,017,566
Additions to permanent endowments		3,227,727	 250,583
Increase in net assets		7,592,103	2,268,149
Net assets at beginning of year		22,237,315	 19,969,166
Net assets at end of year	\$ 2	29,829,418	\$ 22,237,315

See accompanying notes to financial statements.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION STATEMENTS OF CASH FLOWS

Year ended June 30, 2006 (With comparative totals for 2005)

	<u>2006</u>	<u>2005</u>
Cash flows from operating activities		
Payments received from related organizations	\$ 190,000	\$ 440,000
Payments received from other revenue sources	551,253	583,256
Payments for the benefit of SIUE, net of reimbursements	(2,611,792)	(2,098,914)
General and operating expenses	(398,870)	(396,031)
Net cash used by operating activities	(2,269,409)	(1,471,689)
Cash flows from noncapital financing activities		
Contributions for endowments	733,183	731,696
Other contributions	3,328,086	2,116,302
Net cash provided by noncapital financing activities	4,061,269	2,847,998
Cash flows from capital financing activities		
Payments of bond interest	(75,281)	(75,488)
Purchase of capital assets		(1,630)
Net cash used by capital financing activities	(75,281)	(77,118)
Cash flows from investing activities		
Interest and dividend income	6,756	2,586
Bank charges	(5,424)	(3,629)
Change in deposits with SIUE	(24,188)	(51,557)
Net proceeds from assets held for resale	20,000	-
Purchase of investments	(1,865,377)	(1,294,339)
Proceeds from sale of stock	98,168	85,468
Net cash used by investing activities	(1,770,065)	(1,261,471)
Net increase (decrease) in cash and cash equivalents	(53,486)	37,720
Cash and cash equivalents at beginning of year	53,486	15,766
Cash and cash equivalents at end of year	<u>\$</u>	\$ 53,486

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION STATEMENTS OF CASH FLOWS

Year ended June 30, 2006 (With comparative totals for 2005)

	2006	<u>2005</u>
Reconciliation of operating loss to net cash		
used by operating activities		
Operating loss	\$ (1,862,800) \$	(2,496,333)
Adjustments to reconcile operating loss to net cash		
used by operating activities		
Depreciation	62,681	62,382
Noncash gifts to SIUE	231,675	250,882
Change in assets and liabilities		
Receivables	(4,653)	225,204
Accounts payable	(680,740)	496,171
Other assets	(15,572)	(9,995)
Net cash used by operating activities	<u>\$ (2,269,409)</u> <u>\$</u>	(1,471,689)

Schedule of noncash investing, capital, and financing activities:

The Foundation received noncash contributions from donors of \$1,884,682 and \$1,789,491 during the years ended June 30, 2006 and 2005, respectively, of which \$205,411 and \$250,882, respectively, were forwarded to Southern Illinois University.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Financial Reporting Entity</u>: The Southern Illinois University Edwardsville Foundation (the Foundation) exists for the primary purpose of aiding and assisting Southern Illinois University (SIUE or the University) in achieving its educational, research, and service goals and responsibilities.

Due to the significance of the financial relationship with the University, in accordance with Governmental Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity* and GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, the Foundation is included as a component unit of the University for financial reporting purposes. The State of Illinois stated that the Foundation should be included as a component unit of the University for financial reporting purposes and report under GASB on a stand-alone basis. The financial activities included in these financial statements are included in a separate column in the University's financial statements to emphasize that the Foundation is an Illinois not-for-profit organization legally separate from the University.

These financial statements include all financial activities over which the Foundation exercises direct responsibility.

Financial Statement Presentation: The Foundation follows GASB Statement No. 35, Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities; GASB Statement No. 37, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments: Omnibus; and GASB Statement No. 38, Certain Financial Statement Note Disclosures. The financial statement presentation required by GASB Statement Nos. 35, 37, and 38 provides a comprehensive perspective of the Foundation's assets, liabilities, net assets, revenues, expenses, changes in net assets and cash flows. This presentation replaces the fundgroup perspective previously required.

Effective July 1, 2004, the Foundation has also implemented GASB Statement No. 40, *Deposit and Investment Risk Disclosures*. The objective of this statement is to update the custodial credit risk disclosure requirements and to establish more comprehensive disclosure requirements addressing other common risks of the deposits and investments.

<u>Basis of Accounting</u>: For financial reporting purposes, the Foundation is considered a special-purpose government engaged only in business-type activities. Accordingly, the Foundation's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant intra-agency transactions have been eliminated.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Foundation has the option to apply all Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless FASB conflicts with GASB. The Foundation has elected to not apply FASB pronouncements issued after the applicable date.

<u>Cash and Cash Equivalents</u>: The Foundation considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents include cash held by investment custodians and money market accounts stated at cost, which approximates fair value.

<u>Investments</u>: The Foundation carries investments at fair value as determined by the amount at which financial instruments could be exchanged in a current transaction between willing parties, usually quoted market prices. Also, certain money market investments having a remaining maturity of one year or less at time of purchase and nonnegotiable certificates of deposit with redemption terms that do not consider market rates are carried at amortized cost.

<u>Capital Assets</u>: Property and equipment purchased by the Foundation are recorded at cost. Donated assets are capitalized at estimated fair value at the date of the donation. Routine repairs and maintenance are charged to operating expense in the year in which the expense is incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 3 to 7 years for equipment and 40 years for real property.

Assets Held for Resale: Assets held for resale primarily represent a marble staircase, a collection of artwork and historical treasures, and a building formerly housing the operations of the Foundation. The staircase sections are carried at the appraised value, the artwork and historical treasures are carried at fair value based upon appraised amounts or auction values published by internationally recognized auction houses for similar type objects, and the building is carried at cost.

<u>Annuities Payable</u>: The Foundation uses the actuarial method of recording annuities payable. Under this method, when a gift is received, the present value of the aggregate annuities payable is recorded as a liability, based upon life expectancy tables, and the remainder is recorded as net assets. Investment income and gains are recorded as an increase to net assets, and annuity payments and investment losses are charged to liability accounts with annual adjustments made between the liability and the net assets to record adjustment of the actuarial liability.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets: The Foundation's net assets are classified as follows:

- **Invested in capital assets, net of related debt:** This represents the Foundation's total investments in capital assets, net of accumulated depreciation and reduced by outstanding debt obligations, if any, related to those capital assets.
- **Restricted net assets expendable:** Restricted expendable net assets include resources for which the Foundation is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.
- **Restricted net assets nonexpendable:** Nonexpendable restricted net assets consist of endowment funds, annuity funds, and loan funds.

The endowment funds include those funds where donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

The annuities consist of funds acquired by the Foundation subject to agreements whereby they are made available to the Foundation on the condition that the Foundation bind itself to periodically pay stipulated amounts to designated individuals. Payments of such amounts terminate at a time specified in the agreements. Upon termination, the principal of annuity funds is restricted in accordance with the donor's wishes or, in the absence of such a restriction, transferred to unrestricted net assets.

The loan funds consist of gifts received from donors stipulating that the funds are to be used for loans to students, faculty, or staff and from interest on specific endowment funds, which stipulate that income is to be used for loans.

• **Unrestricted net assets:** Unrestricted net assets represent resources used for transactions relating to the educational and general operations of the Foundation, and may be used at the discretion of the governing board to meet current expenses for any purpose.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the Foundation's policy is to first apply the expense toward restricted resources, and then toward unrestricted resources.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Classifications of Revenue and Expenses</u>: The Foundation has classified its revenue and expenses as either operating or nonoperating according to the following criteria:

- Operating: Operating revenue and expenses include activities that have the characteristics of exchange transactions, such as contract payments from Southern Illinois University.
- Nonoperating: Nonoperating revenue and expenses include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenue sources and expenditure uses that are defined as nonoperating revenue and expenses by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments, such as investment income. Nonexchange transactions, including contributions from donors, are recorded in accordance with the recognition requirements of GASB 33.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

NOTE 2 - TAX STATUS

The Internal Revenue Service has issued a determination letter, dated August 19, 1982, indicating that the Foundation qualifies for federal income tax exemption under Section 501(c)(3) of the Internal Revenue Code except for income taxes associated with unrelated business income. No provision has been made as management does not believe it has significant unrelated business income.

NOTE 3 - CASH AND INVESTMENTS

<u>Deposits with SIUE</u>: The Foundation owns a participating share of pooled cash and investments maintained by the University. The underlying financial instruments which comprise the University's pooled cash and investments consist primarily of cash, certificates of deposit and U.S. government and U.S. government agency securities, and are stated at cost which approximates fair value. The Foundation's share of pooled cash and investments is not

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 3 - CASH AND INVESTMENTS (Continued)

classified with investments in the accompanying statements of net assets, since specific investment securities of the pooled fund are not purchased on behalf of, and/or separately allocated to, the participants of the fund. The Foundation uses its share of the pooled cash and investments to advance loan funds to students.

<u>Investments</u>: The Foundation has pooled its operating cash and investments to provide for efficiencies and economies in its management. Investments are reported at fair value. The fair value is determined to be the amount, usually quoted market prices, at which financial instruments could be exchanged in a current transaction between willing parties. The calculation of realized gains is independent of the calculation of the net increase in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year may have been recognized as an increase or decrease in the fair value of investments reported in the prior year.

Investment income for the year ended June 30, 2006, of \$760,713 is presented net of investment management fees and bank service charges, which amounted to \$84,320 and \$5,424, respectively. The net increase in the fair value of investments for the fiscal year 2006 was \$292,182. These amounts take into account all changes in fair value (including purchases and sales) that occurred during the year.

Endowment Investments: State law permits the Board of Directors to authorize for expenditure the net appreciation (realized and unrealized) of the endowment investments. The Board has established a policy regarding spending net income with the stated purpose of ensuring that administrators of these funds are able to make the best possible use of the earnings of these funds "while preserving the interests and intent of the donor, the Foundation, and the University." The Foundation's Investment Policy is administered to all endowment funds unless exceptions have been stipulated by the donor. The net appreciation on investments of donor-restricted endowments authorized for expenditure in fiscal year 2006 was \$442,330. The fair value of the assets of donor-restricted endowment funds not authorized for expenditure was \$932,325 greater than the original principal amount of those funds at June 30, 2006.

Under the policy established by the Board, up to four and one half (4.5) percent of the average balance (end of previous year's market value plus new contributions) at the end of the previous twelve (12) months may be authorized for expenditure if investment income from the current or previous years is available. The remaining income, if any, is retained and may be used in the future if the investment return does not equal or exceed four and one half (4.5) percent.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 3 - CASH AND INVESTMENTS (Continued)

<u>Investment Policy</u>: It is Foundation policy to invest funds in a manner which will provide investment returns and security consistent with good business practices, while meeting the daily cash flow demands of the Foundation. Funds are invested in accordance with the approved Board policy for investments. The Foundation's investment policy authorizes the Foundation to invest in securities of the U.S. government or its agencies, banker's acceptances, certificates of deposit, interest bearing savings accounts, interest bearing time deposits, and other direct obligations of any bank defined in the Illinois Banking Act. The Foundation's policy also authorizes additional types of investments in corporate debt securities, open and closed end mutual funds, and common and preferred stocks subject to United States' securities regulation and enforcement.

The Foundation has specific investment objectives based on the type of investment. For student assistance endowments and quasi-endowments, the main objective of the investment policy is maintenance of the purchasing power of the assets in perpetuity. For general endowments and quasi-endowments, the main objective is maximizing total return on the assets. For charitable gift annuity funds, the main objective of the investment policy is to generate sufficient cash flow to meet the financial commitments to the annuitants while obtaining a total investment return that provides for a residual balance of at least 50% of the original gift amount at the termination of the agreement. The investment policy has an overall return objective to preserve the inflation adjusted value of the funds and to maximize total return net of investment expense (i.e., total interest, dividends, and capital appreciation reduced by management fees and transaction costs).

Cash and Investment Risks:

Custodial Credit Risk:

Deposits: The risk that, in the event of the failure of a depository financial institution, the Foundation will not be able to recover deposits that are in the possession of an outside party. The bank balance on deposit with the Foundation's financial institution is \$33,741 at June 30, 2006, all of which is insured or collateralized. The Foundation's policy for custodial credit risk is to ask the bank at which its accounts are maintained to collateralize amounts in excess of Federal Deposit Insurance Corporation (FDIC) insurance at all times.

Investments: The risk that, in the event of the failure of the counterparty, the Foundation will not be able to recover the value of its investments that are in the possession of an outside party. The investment custodians hold these investments in their name for the benefit of the Foundation. The Foundation does not maintain a policy regarding custodial credit risk.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 3 - CASH AND INVESTMENTS (Continued)

Foreign Currency Risk: The risk that changes in exchange rates will adversely affect the investment. At June 30, 2006, the Foundation had no investment in common stocks of foreign companies. The Foundation's policy related to foreign currency risk is that no purchase of a foreign equity may be made if such purchase would cause the total value of foreign equity assets to exceed the lesser of 10% of the total or 25% of the equity portion of the endowment portfolio.

Credit Risk: The risk that an issuer or other counterparty to an investment will not fulfill its obligations. Credit risk is mitigated by limiting investments to those specified in the Board-approved policy; and diversifying the investment portfolio so that the failure of any one issuer or backer will not place an undue financial burden on the Foundation. Board policy requires investments in fixed income government or corporate securities to be purchased or retained only if the security is rated A2 or higher by Moody's Investor Service or is rated A or higher by Standard & Poor's Corporation, Fitch Investors Service or Duff & Phelps Credit Rating Co. Commercial paper, money markets, and banker's acceptances must be rated at least Prime-1 by Moody's Investor Service or at least A1 by Standard & Poor's Corporation. U.S. Treasuries are federal government securities that do not require the disclosure of credit risk.

The U.S. agencies investments include the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation, and the Federal Home Loan Bank, all rated AAA and Aaa by Standard & Poor's Corporation and Moody's Investor Services, respectively.

The Foundation has corporate bond investments as follows (n/r = not rated):

		Cre	dit Quality Rat	ing
		Standard		
Corporate Bonds	<u>Investment</u>	& Poor's	<u>Fitch</u>	Moody's
Goldman Sachs Group 01-15-11	\$ 51,954	A	AA-	Aa3
General Elec Cap Corp M/T/N 2-15-07	49,825	AAA	n/r	Aaa
Lehman Brothers Fm 9-28-07	49,350	A+	A+	A1
HSBC Finance Corp. CPI FLT RT 2-10-1	0 95,004	AA-	AA-	Aa3
Verizon Communications 2-15-11	48,705	A	A+	A3
Verizon New Jersey Inc. 1-17-12	48,928	A+	A+	Aa3
Genworth Finl Inc. 6-15-14	49,274	A	A	A2
Wachovia Corp 8-01-14	47,688	A-	AA-	A1
Wells Fargo Bank 02-01-11	51,485	A+	AA-	Aa1
	\$ 492,213			

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 3 - CASH AND INVESTMENTS (Continued)

Using Morningstar ratings, the Foundation has fixed income mutual funds as follows:

	<u> </u>	<u>Amount</u>	Rating
TIAA-CREF Inst Bond Fund #1835	\$	271,091	***
TIAA-CREF Short-term Bond Fund #81		112,609	****
Vanguard GNMA Fund #36		29,329	****
First American Core Bond Class Y		563,137	***
	\$	976,166	

Concentration of Credit Risk: The risk of loss attributable to the magnitude of investment in a single issuer. The Foundation's investment policy encourages diversification and prohibits investments of 5% or more of total investments in any one issuer.

Interest Rate Risk: The risk that changes in interest rates will adversely affect the fair value of an investment. The Foundation does not maintain a policy that limits investment maturities in regards to interest rate risk; however, its overall risk management requires sound investment decisions and diversification of overall risk.

Overall Risk: The portfolio should not be limited to any one asset class, industry segment, and type of security or single issue. The investment policy requires funds to be managed as a balanced portfolio consisting of equities, fixed income, and cash equivalents. The Foundation has defined benchmark indices and parameters of ratios per asset class as follows:

	Ra	tio	
Asset Class	Minimum	<u>Maximum</u>	Benchmark Index
Equities	30%	70%	Standard & Poor's 500 Index
Fixed Income	30	70	Lehman Brothers Intermediate Govt/Credit Bond Index
Cash (and equivalents)	0	20	U.S. 3-month Treasury Bill

The Foundation currently uses Allegiant Investment Counselors, U.S. Bank, and The Bank of Edwardsville Financial Management Group to manage its external portfolio.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 3 - CASH AND INVESTMENTS (Continued)

As of June 30, 2006, the Foundation had the following cash and investment balances:

	<u>Investment Maturities (in Years)</u>								
<u>Investment Type</u>		<u>Fair Value</u>	Le	ess than 1		<u>1-5</u>	<u>6-10</u>	No	Maturity
									-
U.S. Treasuries	\$	1,220,684	\$	272,369	\$	684,322	\$ 263,993	\$	-
U.S. Agencies		3,688,185		64,660		3,081,239	542,286		-
Corporate Bonds		492,213		49,825		296,498	145,890		-
Common Stock - domestic		4,318,773		-		-	-		4,318,773
Mutual Funds – equity		2,684,087		-		-	-		2,684,087
Mutual Funds - fixed incom	e.	976,166		-		-	-		976,166
Other		148		148		-	-		-
Certificates of Deposit		3,534,000		2,171,050		1,362,950	-		-
Cash and Equivalents	_	1,674,448		1,674,448			 	_	
Total externally managed	\$	18,588,704	\$	4,232,500	\$	5,425,009	\$ 952,169	\$	7,979,026

Under the Board's policy, the maximum term of fixed income investments is 15 years.

NOTE 4 - OTHER RECEIVABLES

Included in other receivables is an endowed estate gift of approximately \$2.4 million that will benefit students in the School of Business by providing scholarship funds.

NOTE 5 - CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2006 was as follows:

	Е	Balance Seginning of Year	<u>Ac</u>	<u>lditions</u>	Reti	<u>rements</u>	<u>E</u> :	Balance nd of Year
Building Furniture, fixtures, and	\$	2,478,121	\$	-	\$	-	\$	2,478,121
equipment Total		96,830 2,574,951		<u>-</u>		(5,241) (5,241)		91,589 2,569,710
Total accumulated depreciation		(399,259)		<u>(62,681</u>)		5,241		(456,699)
Capital assets, net	\$	<u>2,175,692</u>	\$	<u>(62,681</u>)	\$		\$	2,113,011

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 6 - OVERHEAD RECOVERY FEE

In accordance with its policy and by agreement with the donor, the Foundation classifies 5% of all restricted contributions received, except certain exempted funds, as an acceptance fee. The fee is to be used for the general operations of the Foundation. For the year ended June 30, 2006, the Foundation collected \$182,323.

Donors have also agreed to an investment fee as a percentage of assets under management. The Foundation receives a management fee, which is the difference between 1% of all investments in the custody of The Bank of Edwardsville and the amount of management fees assessed by the investment managers. For the year ended June 30, 2006, \$82,864 was collected and used for the general operations of the Foundation.

NOTE 7 - RETIREMENT PLAN

All full-time Foundation personnel are SIUE employees. Retirement benefits and postretirement benefits, other than pension, are available for eligible SIUE employees under a contributory retirement plan (the Plan) administered by the State Universities Retirement System.

Participants of the Plan contribute 8% of their gross earnings, and SIUE annually contributes an amount determined by the State Legislature from State appropriations and other resources, based on actuarially determined rates. Information pertaining to the Plan and plan benefits can be found in the SIUE financial statements. The Foundation does not own any of the Plan's assets and has no responsibility for the Plan's obligations.

During the year ended June 30, 2006, SIUE contributed \$12,454 to the Plan on behalf of Foundation personnel. These amounts are included in the amounts shown as budget allocation from SIUE and budget expended at SIUE in the accompanying statements of revenues, expenses, and changes in net assets.

NOTE 8 - TRANSACTIONS WITH RELATED PARTIES

The Foundation has entered into a master contract with the Board of Trustees of SIUE which specifies the relationship between the two organizations in accordance with the Legislative Audit Commission's University Guidelines, 1997. Among the provisions of the master contract is a requirement that the Foundation and SIUE provide services to each other to be reimbursed based on actual costs within the approved budgetary limits.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 8 - TRANSACTIONS WITH RELATED PARTIES (Continued)

During the year, the Foundation provided fund-raising services on behalf of SIUE with a portion of the Foundation's fund-raising costs being reimbursed by SIUE through cash and inkind payments. Total reimbursable costs satisfied through cash payments from SIUE for the year ended June 30, 2006 was \$150,000 and is included in payments from SIUE in the accompanying statements of revenue, expenses, and changes in net assets.

Pursuant to governmental accounting standards, the Foundation is required to recognize as revenue and expense those on-behalf payments for salaries and fringe benefits made by the University for personnel of the Foundation. These amounts totaled \$357,247 (including retirement payments described in Note 7), for the year ended June 30, 2006 and are reflected as budget allocation from SIUE and budget expended at SIUE in the accompanying statements of revenues, expenses, and changes in net assets.

In accordance with its corporate purposes, the Foundation solicits and accepts gifts for SIUE. The Foundation receives cash gifts, which are recorded on the Foundation's books. Certain of these gifts are forwarded to SIUE in the form of scholarships, cash grants, or expenditures for the benefit of SIUE. The Foundation also receives certain non-cash gifts, which are recorded on the Foundation's books and then forwarded to SIUE. During the year ended June 30, 2006 the Foundation received \$1,884,682 in non-cash contributions from donors, of which \$205,411 was forwarded to the University.

The Foundation has entered into a contract with the Board of Trustees of SIUE to provide all aspects of coordination of alumni services. Under the terms of the contract, SIUE provided the Foundation with \$40,000 for the year ended June 30, 2006, which is included in payments from SIUE in the accompanying statements of revenues, expenses, and changes in net assets. During the year ended June 30, 2006, the Foundation expended \$8,351 for alumni services.

The Foundation maintains restricted fund accounts for various campus units. The disbursements from these accounts are included in the statements of revenues, expenses, and changes in net assets as expenditures for the benefit of SIUE. Some of these disbursements are paid by SIUE and then invoiced to the Foundation for reimbursement. At June 30, 2006, the Foundation included on the statements of net assets \$64,329 for accounts payable – SIUE for such reimbursements and \$1,555 for accounts receivable – SIUE for overpayments of such reimbursements.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 8 - TRANSACTIONS WITH RELATED PARTIES (Continued)

The Foundation also receives payments from the Alumni Association of Southern Illinois University Edwardsville (the Association) that represent a percentage of alumni membership dues collected by the Association. These payments are made to each of the schools or colleges based on the number of graduates from the respective school or college and deposited into restricted fund accounts maintained by the Foundation. The amount collected by the Association but not paid to the Foundation as of June 30, 2006 is \$7,582 and is included in the statement of net assets as accounts receivable - Alumni Association.

The Foundation offices are located at B. Barnard Birger Hall, which is positioned on land for which the Foundation has a 99-year lease, dated June 14, 1999, with the University. The lease states that the Foundation shall surrender the premises and all improvements upon expiration or termination of the lease. The Foundation paid the University \$1 for the lease of this land and \$1 for the lease of the land known as The Gardens at SIUE. The fair value of these leases has not been determined.

The Foundation has entered into two separate lease contracts with the Board of Trustees of SIUE for office space for Marketing and Communications and Graphics at \$15,000 each per year.

The Foundation maintains a substantial portion of its cash and investments at a financial institution which has two common Board members with the Foundation.

NOTE 9 - REVENUE BOND PAYABLE

On October 22, 1999, the Foundation issued a revenue bond payable in the amount of \$2,000,000 for the purpose of financing the construction of a new 12,000 sq. ft. office building following Board approval on August 25, 1999. The bond bore an interest rate of 5.25% and was to mature on July 15, 2005. Annual interest of \$106,459 was payable semi-annually on January 15 and July 15. On March 14, 2003, the revenue bonds were reissued with a final maturity of March 1, 2008, at an interest rate of 4.5%. A principal payment of \$350,000 was also made upon refinancing. Annual interest of \$75,281 is payable semi-annually on January 15 and July 15. As June 30, 2006, the revenue bond of \$1,650,000 and accrued interest of \$34,238 were outstanding.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 9 - REVENUE BOND PAYABLE (Continued)

Aggregate maturities of bonds payable for the two years following June 30, 2006 are as follows:

Year Ending	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2007 2008	\$ - <u>1,650,000</u>	\$ 75,281 <u>84,769</u>	\$ 75,281 1,734,769
	<u>\$ 1,650,000</u>	<u>\$ 160,050</u>	<u>\$ 1,810,050</u>

The City of Edwardsville was the conduit issuer for the tax-exempt revenue bonds. The bonds are bank-qualified revenue bonds and the sole security is the pledged revenue of the Foundation and certain of its assets consisting of real estate properties. If these properties are sold, some or all of the proceeds are pledged to the repayment of the bond issue. There is no mortgage on the facility and SIUE is not obligated for the repayment of the bonds.

NOTE 10 - BENEFICIAL INTEREST IN TRUSTS

The Foundation has a life-estate interest in a real estate trust established in 1997. Per the terms of this agreement, upon the death of the surviving spouse, the Foundation will receive 100% of the assets. The underlying assets consist of cash, securities, and farmland with a net present value of \$2,476,385 at June 30, 2006.

The Foundation also has an interest in a residual trust established in 1997. Per the terms of this agreement, upon the death of the surviving spouse, the Foundation will receive 25% of the net trust income for 20 years and 25% of the net assets upon the expiration of that 20-year period. The underlying assets consist of personal property, cash, and securities with the Foundation's share of the net present value being \$36,186 at June 30, 2006.

The present value of the interests in both trusts increased by \$256,814 during the year ended June 30, 2006.

Both interests are maintained in a perpetual trust and administered by a bank. The Foundation receives no current income from either interest.

SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE FOUNDATION NOTES TO FINANCIAL STATEMENTS June 30, 2006

NOTE 11 - COLLECTION OF ARTWORK AND HISTORICAL TREASURES

In fiscal year 2002, the Foundation received title to a large collection of artwork and collectibles from an estate bequest. The Foundation did not capitalize this collection in fiscal year 2002. In determining not to capitalize this collection in fiscal year 2002, the Foundation considered the following factors. First, the amount at which to value the gift was not available at the time because the donor's cost of the items was not considered to be a fair representation of the value of the collection. The second factor considered was that the Foundation, in consultation with the University Museum, has the option of selling a portion of the collection and transferring the remainder to the University Museum for the benefit of the University.

During fiscal year 2003, the University Museum estimated the value of a portion of the collection to be \$1,520,000 of which \$1,500,000 was transferred to the University.

During fiscal year 2004, the Foundation valued additional items from the estate and the University Museum estimated the value at \$1,476,960, all of which are being maintained as assets held for resale in the accompanying statements of net assets.

During fiscal year 2005, the Foundation valued additional items from the estate and the University Museum estimated the value at \$1,447,817, all of which are being maintained as assets held for resale in the accompanying statements of net assets.

During fiscal year 2006, the Foundation valued additional items from the estate and the University Museum estimated the value at \$1,549,295, all of which are being maintained as assets held for resale in the accompanying statements of net assets.

NOTE 12 - SUMMARIZED FINANCIAL INFORMATION

The financial statements include certain prior-year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2005, from where the summarized information was derived.



REPORT OF INDEPENDENT AUDITORS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable William G. Holland Auditor General, State of Illinois and The Board of Directors Southern Illinois University Edwardsville Foundation

As Special Assistant Auditors for the Auditor General, we have audited the financial statements of Southern Illinois University Edwardsville Foundation (the Foundation) as of and for the year ended June 30, 2006, and have issued our report thereon dated September 15, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters

involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Auditor General, the General Assembly, the Legislative Audit Commission, the Governor, the Board of Directors and Management of Southern Illinois University Edwardsville Foundation and is not intended to be and should not be used by anyone other than these specified parties.

Crowe Chizek and Company LLC

Chicago, Illinois September 15, 2006