

State of Illinois
Southern Illinois University Edwardsville Foundation

FINANCIAL AUDIT

For the year ended June 30, 2004
(with comparative totals for 2003)

Performed as Special Assistant Auditors
for the Auditor General, State of Illinois



Kerber, Eck & Braeckel LLP

State of Illinois
Southern Illinois University Edwardsville Foundation

FINANCIAL AUDIT

For the year ended June 30, 2004

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State of Illinois
Southern Illinois University Edwardsville Foundation

FOUNDATION OFFICIALS

June 30, 2004

The Foundation Board of Directors, continuing members:

Mr. Tom Allen	Mr. L Thomas Lakin
Mr. C. Kenneth Anderson	Ms. Mara Meyers
Mr. John C. Anderson	Ms. Karyn Molnar
Mr. Gordon Broom	Mr. Robert Murdick
Mr. Allen Cassens	Mr. John North
Mr. John Conrad	Mr. David Oates
Ms. Judy Dailey	Mr. John E. Oeltjen
Mr. Mark J. Deschaine	Mr. Lendell Phelps, Jr.
Mr. Terrance Egger	Mr. Edward Pinnell
Mr. Ted Eilerman	Mr. Robert Plummer
Mr. Byron Farrell	Mr. James Rankin, Sr.
Mr. James C. Fowler	Mr. Clinton Rogier
Mr. John Fruit	Dr. Gilbert Rutman
Dr. Kathy Gugger	Ms. Betty Lou Schmidt
Mr. Alfred Hagemann	Mr. John Schmidt
Ms. Rita Hardy	Mr. Gerard Schuetzenhofer
Ms. Sandra Hardy-Chinn	Ms. Ellen Sherberg
Dr. Edward Hightower	Mr. Dennis Terry
Mr. John Hunter	Mr. Charles Tosovsky
Ms. Maxine Johnson	Mr. David Werner, Chancellor
Mr. Rick Jones	Mr. Robert Wetzel
Ms. Mary Kane	Ms. S. Lavernn Wilson
Mr. Dale Keller	Mr. Brent Wohlford
Mr. Ralph Korte	Mr. G. Patrick Williams, Vice Chancellor
Mr. Gene Callahan, Board of Trustees, designated representative	

New members during Fiscal 2004:

Mr. William Going
Ms. Mary Lou Inman
Mr. Merle T. Inman
Mr. Keith Kehrer
Mr. James Walker, President of SIU

Retiring members during Fiscal 2004:

None in Fiscal 2004

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FOUNDATION OFFICIALS - CONTINUED

June 30, 2004

Southern Illinois University personnel who provide significant administrative support to the Foundation include:

Chief Executive Officer	Mr. G. Patrick Williams
Director of Financial Affairs	Mr. Rich Hampton
Assistant Director of Giving and Research	Ms. Gayla Bruning
Assistant Director of Financial Affairs	Ms. Emma Christensen
Accounting Associate	Ms. Joan Cummings

Foundation offices are located at:

Southern Illinois University Edwardsville
B. Barnard Birger Hall
#30 Circle Drive
Edwardsville, IL 62026

State of Illinois
Southern Illinois University Edwardsville Foundation

FINANCIAL STATEMENT REPORT
SUMMARY

June 30, 2004

The audit of the accompanying basic financial statements of Southern Illinois University Edwardsville Foundation was performed by Kerber, Eck, and Braeckel LLP.

Based on their audit, the auditors expressed an unqualified opinion on the Foundation's basic financial statements.



Independent Auditors' Report

Honorable William G. Holland
Auditor General, State of Illinois
and
Board of Directors
Southern Illinois University Edwardsville Foundation

As Special Assistant Auditors for the Auditor General, we have audited the accompanying basic financial statements of the Southern Illinois University Edwardsville Foundation (the Foundation), a component unit of Southern Illinois University, as of and for the year ended June 30, 2004, as listed in the table of contents. These financial statements are the responsibility of the Foundation management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Foundation's 2003 financial statements and, in our report dated September 19, 2003, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Southern Illinois University Edwardsville Foundation as of June 30, 2004, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis on pages 8 through 12 is not a required part of the basic financial statements, but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated September 27, 2004, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Kulow, Eck & Brueckel LLP

Springfield, Illinois
September 27, 2004

State of Illinois
Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS

June 30, 2004

Introduction

Following this discussion and analysis are the financial statements for the Southern Illinois University Edwardsville Foundation (SIUE Foundation). Significant changes were made to the financial statement format in recent years due to the implementation of new guidelines issued by the Governmental Accounting Standards Board (GASB). Similar to last year, the current year financial statements provide comparative data for last year and the current year under the new format. GASB Statements implemented in Fiscal Year 2002 included:

- GASB No. 35 *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*
- GASB No. 37 *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments: Omnibus*
- GASB No. 38 *Certain Financial Statement Note Disclosures*

This discussion and analysis will review the financial statements and their relationship to each other, and outline any additional facts, decisions, or conditions that are expected to have a significant effect on the financial position of the SIUE Foundation.

Financial Statements

The three financial statements presented for fiscal years 2004 and 2003 (comparative totals only for 2003) are the Statement of Net Assets; the Statement of Changes in Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. All assets (resources) are listed in order of their liquidity, and all liabilities (commitments) of the SIUE Foundation are listed in order of their term length. The net assets are presented in a manner that indicates the level of restriction, if any, placed on the net assets. The SIUE Foundation reports \$ 19,969,166 in net assets at June 30, 2004, of which \$ 1,541,939 is considered unrestricted.

State of Illinois
Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS - CONTINUED

June 30, 2004

SIUE Foundation Net Assets
(in thousands of dollars)

	June 30, <u>2004</u>	June 30, <u>2003</u>	<u>% Change</u>
Assets			
Current Assets	\$ 4,289	\$ 3,215	33.4 %
Non-Current Assets	<u>18,231</u>	<u>15,983</u>	14.1 %
Total Assets	<u>22,520</u>	<u>19,198</u>	17.3 %
Liabilities			
Current Liabilities	362	262	38.2 %
Non-Current Liabilities	<u>2,189</u>	<u>2,171</u>	0.8 %
Total Liabilities	<u>2,551</u>	<u>2,433</u>	4.8 %
Net Assets			
Invested in Plant Assets	586	649	-9.7 %
Restricted	17,841	14,876	19.9 %
Unrestricted	<u>1,542</u>	<u>1,240</u>	24.4 %
Total Net Assets	<u>\$ 19,969</u>	<u>\$ 16,765</u>	19.1 %

Total Assets for the SIUE Foundation increased in Fiscal Year 2004 by approximately \$ 3,323,000. Several items contributed to the increase, including two major gifts and a larger than anticipated increase in investment earnings (\$ 318,000 for 2004). Within Current Assets, there was an increase in Other Receivables due to a \$ 512,000 bequest that was substantially complete but not received until July, 2004, after the date of these financial statements. Contributing to the 14.1% increase in Non-Current Assets was a portion of a gift of art and collectibles received in a previous year. The collection is so extensive that it is being valued over several fiscal years. Fiscal Year 2004 includes the addition of approximately \$ 1.4 million to Assets Held for Resale, representing the estimated value of this portion of the collection that may be offered for sale by the SIUE Foundation. Offsetting some of the increase in Assets Held for Resale was the sale of several parcels of real estate that had been donated during 2003. The value of the real estate at the time of donation was \$ 587,000.

The increase in Total Liabilities was due to an increase in Accounts Payable to SIUE. These charges represent expenses incurred at the University for services provided by the University, such as catering, postage charges through the University Post Office, or facilities charges incurred for the operation of athletic events. The University bills the appropriate department after the service is performed and the Foundation pays the cost. Of the \$ 217,000 balance, \$ 184,000 was incurred by schools and major units, as opposed to the SIUE Foundation administration. Of the \$ 184,000 total, \$ 131,000 is attributed to the Athletics unit.

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Southern Illinois University Edwardsville Foundation

MANAGEMENT'S DISCUSSION AND ANALYSIS - CONTINUED

June 30, 2004

Total Net Assets increased by 19.1% during the year. The largest percentage increase within the Net Assets categories was under the Restricted Non-expendable Loans. The \$ 512,000 bequest described on the previous page was designated to be used for student loans. Approximately \$ 462,000 will be endowed to provide a continued stream of earnings for future loans. The remaining \$ 50,000 will be immediately available to be used for student loans.

**SIUE Foundation Revenues, Expenses and Changes in Net Assets
(in thousands of dollars)**

	<u>FY 2004</u>	<u>FY 2003</u>	<u>% Change</u>
Operating Revenues	\$ 1,077	\$ 1,195	(9.9)%
Operating Expenses			
General & Operating	365	473	(22.8)
Expenditures for the benefit of SIUE	1,343	1,177	14.1
Transfer of Gifts to SIUE	636	1,631	(61.0)
Other Operating Expenses	<u>423</u>	<u>421</u>	.5
Total Operating Expenses	<u>2,767</u>	<u>3,702</u>	(25.2)
Operating Loss	<u>(1,690)</u>	<u>(2,507)</u>	32.6
Non-Operating Revenues (Expenses)			
Contributions	3,041	2,846	6.9
Transfers from SIUE	-	285	(100.0)
Net Investment Income	985	397	148.1
Increase (Decrease) in Present			
Value Trust	140	(355)	139.4
Loss -Assets held for Resale	(41)	(349)	88.3
Other Non-Operating			
Revenue (Expense)	<u>(115)</u>	<u>(135)</u>	14.8
Total Non-Operating Revenues, (Expenses)	4,010	2,689	49.1
Additions to permanent endowments	<u>884</u>	<u>454</u>	94.7
Increase in Net Assets	<u>\$ 3,204</u>	<u>\$ 636</u>	403.8

The Statement of Revenues, Expenses, and Changes in Net Assets details the activity for the fiscal year, including the change in net assets from last year due to this activity. Activity is segregated between operating activity and non-operating activity. GASB defines operating activity as that which has the characteristics of exchange transactions, meaning each party to the transaction receives a material benefit. Non-operating activity includes non-exchange transactions. Thus, contributions are considered non-operating activity in these financial statements, due to the lack of a two-party exchange, even though the primary function of the SIUE Foundation is to raise contributions for SIUE. Considering these facts, the Increase (Decrease) in Net Assets may be a better indicator of the operational results than the Operating Income (Loss). For Fiscal Year 2004, the SIUE Foundation realized an increase in net assets of \$ 3,204,427 from the current year activity, compared to \$ 636,167 last year.

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MANAGEMENT'S DISCUSSION AND ANALYSIS - CONTINUED

June 30, 2004

Operating Revenues decreased by approximately \$ 118,000 to \$ 1,077,473 in FY 2004 due to lower revenue from Events, sales and other operating revenues. This is a normal fluctuation as these revenues vary from year to year, depending on the number and type of activities, fundraising events, and athletic events held during the year. Operating Expenses decreased by 25.2% mainly due to a \$ 995,000 decrease in Transfers of Assets to SIUE. Last year, assets valued at \$ 1,630,649 were transferred to the University to be utilized in educational programs. In the current year, only \$ 635,916 in assets was transferred. The assets referred to in this line were donated to the Foundation, but a determination was made that the University would receive a greater benefit by retaining the assets rather than offering them for sale.

Non-Operating Revenues, net of Expenses, increased substantially from the prior fiscal year. The most significant increase was a \$ 625,000, or an 18.9% increase in contributions and additions to permanent endowments over last year. This increase is not considered unusual by management, as contributions have been trending upward for several years as the need for private support for the University has been recognized and addressed. However, two significant gifts can be pointed to in explaining the increase. These are the estate bequest of \$ 512,000 and the \$ 1,400,000 in collectibles donated, each of which has already been described above.

Transfers from SIUE were \$ 285,150 in Fiscal Year 2003 versus none in Fiscal Year 2004. This represents proceeds from a gift of property received by the University in 1975 that had been managed by the University until 2003. The interest earnings have benefited the Chancellor's Scholars program. Transferring the funds to the Foundation will allow for a more diversified, long-term, investment strategy for the funds going forward through the Foundation endowment investment pool. The earnings will continue to benefit the Chancellor's Scholars program.

The increase in net investment income was a welcome variance in Fiscal Year 2004. The total increase from last year of approximately \$ 587,000 was due in large part to the strong performance of the endowment portfolio which returned over 10%. This performance can be attributed to a 50% exposure to equity related investments. Significant short-term variances are normal in a portfolio with significant exposure to equity markets, and it is possible that investment income next year will be substantially less than this year.

The final note under Non-Operating Revenues and Expenses is under Loss on Sale of Assets Held for Resale in Fiscal Year 2003 for \$ 349,014. This was a loss experienced on the sale of an estate that was donated and was sold for less than the book value of the asset. The current year loss was much less and relates to the sale of several pieces of real estate received as a gift in exchange for a Charitable Gift Annuity.

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MANAGEMENT'S DISCUSSION AND ANALYSIS - CONTINUED

June 30, 2004

The final statement presented is the Statement of Cash Flows. The primary purpose of this statement is to categorize all cash transactions into either, operating, financing, or investing transactions, and reconcile the change in cash from operating activities to the Operating Income (Loss) as presented on the Statement of Revenue, Expenses and Changes in Net Assets. Again, please note that contributions are not considered operating activity according to GASB and therefore have been categorized as non-operating activity in the Statement of Cash Flows. During the fiscal year, the SIUE Foundation experienced a cash increase of \$ 8,452 compared to a decrease in FY 2003 of \$ 427,840.

A significant cash outflow in FY 2003 was the principal payment of \$ 350,000 toward the bond issue that was used to construct the facilities within which the SIUE Foundation is housed. Only interest payments were made in the current year. Other significant variances in Contributions, Transfers from Related Organizations, and Net Proceeds from Assets Held for Resale were explained in other areas of this discussion.

Facts, Decisions, or Conditions Significantly Affecting Financial Position

Contributions and Assets Held for Resale: During Fiscal Year 2002, the SIUE Foundation received title to a large collection of art and collectibles from an estate bequest. At the time, the Foundation did not have a reasonable basis for estimating the value of this contribution so it was not included in the FY02 financial statements. During FY03, the value of a portion of this collection was estimated at \$ 1,520,000, and was included in the financial statements. During the current year (FY04), \$ 1,476,960 in additional assets were valued and included in the current year financial statements. Of the \$ 1,520,000 collection, \$ 20,000 will remain as an asset of the Foundation to be liquidated in the near future. All of the \$ 1,476,960 resides as Assets Held for Resale pending further evaluation. Due to the extremely large number of pieces in this collection, the remainder of the collection continues to be evaluated and will be included in the financial statements as reliable estimates are attained.

Other: The notes to the financial statements include additional details and further explanations of data presented in the financial statements. The notes are an integral part of the financial statements and should be included as part of any review or analysis.

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STATEMENT OF NET ASSETS

June 30, 2004
(with comparative totals for 2003)

	<u>2004</u>	<u>2003</u>
ASSETS		
Current assets		
Cash and cash equivalents (Note C)	\$ 15,766	\$ 7,314
Short-term investments (Note C)	3,040,076	2,541,411
Deposits with SIU	242,774	233,529
Pledge receivables, net of allowance of \$ 15,047 for 2004	140,401	319,893
Accounts receivable - SIUE (Note G)	250,901	-
Other receivables	516,461	20,766
Interest receivable	59,173	56,672
Prepaid expenses	23,539	35,642
	<hr/>	<hr/>
Total current assets	4,289,091	3,215,227
	<hr/>	<hr/>
Non-current assets		
Noncurrent investments (Note C)	11,044,800	9,855,448
Pledge receivables, net of allowance of \$ 31,392 for 2004	254,412	165,786
Loan receivables, net of allowance of \$ 5,455 for 2004	29,791	27,040
Capital assets, net of depreciation (Note D)	2,236,444	2,298,799
Assets held for resale (Note J)	2,377,915	1,488,389
Beneficial interest in trusts (Note I)	2,288,185	2,147,876
	<hr/>	<hr/>
Total noncurrent assets	18,231,547	15,983,338
	<hr/>	<hr/>
Total assets	\$ 22,520,638	\$ 19,198,565
	<hr/>	<hr/>

State of Illinois
Southern Illinois University Edwardsville Foundation

STATEMENT OF NET ASSETS - CONTINUED

June 30, 2004
(with comparative totals for 2003)

	<u>2004</u>	<u>2003</u>
LIABILITIES		
Current liabilities		
Accounts payable - SIU	\$ 217,291	\$ 117,369
Accounts payable - Other	61,657	79,653
Accrued interest (Note H)	34,444	22,275
Annuity payable	48,986	43,437
	<u>362,378</u>	<u>262,734</u>
Noncurrent liabilities		
Revenue bond payable (Note H)	1,650,000	1,650,000
Annuity payable	539,094	521,092
	<u>2,189,094</u>	<u>2,171,092</u>
	<u>2,551,472</u>	<u>2,433,826</u>
NET ASSETS		
Net assets		
Invested in capital assets, net of related debt	586,444	648,799
Restricted nonexpendable		
Scholarships, research, instruction, and other	9,906,739	9,019,266
Loans	785,239	265,133
Restricted expendable		
Scholarships, research, instruction, and other	5,498,805	3,941,838
Capital projects and debt service	1,650,000	1,650,000
Unrestricted	1,541,939	1,239,703
	<u>19,969,166</u>	<u>16,764,739</u>
	<u>\$ 19,969,166</u>	<u>\$ 16,764,739</u>

The accompanying notes are an integral part of this statement.

State of Illinois
Southern Illinois University Edwardsville Foundation

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

For the year ended June 30, 2004
(with comparative totals for 2003)

	<u>2004</u>	<u>2003</u>
Operating revenues		
Payments from SIU (Note G)	\$ 290,000	\$ 285,000
Budget allocation from SIU (Note G)	322,165	330,064
Events, sales and other operating revenues	<u>465,308</u>	<u>580,075</u>
Total operating revenues	<u>1,077,473</u>	<u>1,195,139</u>
Operating expenses		
General and operating expenses	365,069	472,893
Budget expended at SIU (Note G)	322,165	330,064
Expenditures for the benefit of SIU	1,342,774	1,176,596
Expenditures for the benefit of Alumni Association (Note G)	38,818	29,401
Gifts to SIU (Note G)	635,916	1,630,649
Depreciation (Note D)	<u>62,355</u>	<u>63,011</u>
Total operating expenses	<u>2,767,097</u>	<u>3,702,614</u>
Operating loss	<u>(1,689,624)</u>	<u>(2,507,475)</u>
Nonoperating revenues (expenses)		
Contributions	3,041,074	2,845,699
Transfers from SIU	-	285,150
Net investment income (Note C)	984,869	397,433
Increase (decrease) in allowance for uncollectibles	12,712	(30,917)
Increase (decrease) in present value-interest in trusts (Note I)	140,309	(355,111)
Bond interest expense	(75,488)	(97,233)
Grants to other organizations	(4,750)	-
Payments to annuitants	(47,887)	(2,455)
Loss on sale of assets held for resale	(41,146)	(349,014)
Other nonoperating revenues (expenses)	<u>386</u>	<u>(4,357)</u>
Net nonoperating revenues	<u>4,010,079</u>	<u>2,689,195</u>
Income before other revenues, expenses, gains or losses	2,320,455	181,720
Additions to permanent endowments	<u>883,972</u>	<u>454,447</u>
Increase in net assets	3,204,427	636,167
Net assets - beginning of year	<u>16,764,739</u>	<u>16,128,572</u>
Net assets - end of year	<u>\$ 19,969,166</u>	<u>\$ 16,764,739</u>

The accompanying notes are an integral part of this statement.

State of Illinois
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STATEMENT OF CASH FLOWS

For the year ended June 30, 2004
(with comparative totals for 2003)

	<u>2004</u>	<u>2003</u>
Cash flows from operating activities		
Payments received from related organizations	\$ 40,000	\$ 285,000
Payments received from other revenue sources	478,996	550,203
Payments for benefit of SIU, net of reimbursements	(1,345,879)	(1,169,410)
General and operating expense	<u>(390,830)</u>	<u>(471,147)</u>
Net cash flows used by operating activities	<u>(1,217,713)</u>	<u>(805,354)</u>
Cash flows from noncapital financing activities		
Contributions for endowments	328,865	309,754
Other contributions	1,113,214	838,465
Transfers from SIU	-	285,150
Payments to annuitants	<u>-</u>	<u>(795)</u>
Net cash flows provided by noncapital financing activities	<u>1,442,079</u>	<u>1,432,574</u>
Cash flows from capital financing activities		
Payments of bond interest	(63,319)	(123,375)
Payments of bond principal	<u>-</u>	<u>(350,000)</u>
Net cash flows used by capital financing activities	<u>(63,319)</u>	<u>(473,375)</u>
Cash flows from investing activities		
Interest and dividend income	539	2,465
Bank charges	(2,815)	(1,753)
Change in deposits with SIU	(4,174)	(31,004)
Net proceeds from assets held for resale	-	350,986
Purchase of investments	(209,723)	(1,010,265)
Proceeds from sale of stock	<u>63,578</u>	<u>107,886</u>
Net cash flows used by investing activities	<u>(152,595)</u>	<u>(581,685)</u>
Net increase (decrease) in cash	8,452	(427,840)
Cash, beginning of year	<u>7,314</u>	<u>435,154</u>
Cash, end of year	<u>\$ 15,766</u>	<u>\$ 7,314</u>

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STATEMENT OF CASH FLOWS - CONTINUED

For the year ended June 30, 2004
(with comparative totals for 2003)

	<u>2004</u>	<u>2003</u>
Reconciliation of net operating revenues (expenses) to net cash used by operating activities		
Operating loss	\$ (1,689,624)	\$ (2,507,475)
Adjustments to reconcile operating loss to net cash used by operating activities:		
Depreciation	62,355	63,011
Noncash gifts to SIU	575,055	1,630,649
Changes in assets and liabilities:		
Receivables	(235,654)	23,684
Accounts payable	58,052	6,450
Other assets	12,103	(21,673)
	<u>\$ (1,217,713)</u>	<u>\$ (805,354)</u>

Schedule of noncash investing, capital and financing activities

The Foundation received noncash contributions from donors of \$ 2,115,207 and \$ 1,868,146 during the years ended June 30, 2004 and 2003, respectively, of which \$ 575,055 and \$ 1,630,649 were forwarded to the University, respectively.

The Foundation disposed of certain assets held for resale, which were being held in an annuity account. The net proceeds, totaling \$ 546,288, were re-invested in the annuity account.

The accompanying notes are an integral part of this statement.

State of Illinois
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NOTES TO BASIC FINANCIAL STATEMENTS

June 30, 2004

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Financial Reporting Entity

The Southern Illinois University Edwardsville Foundation (the "Foundation") exists for the primary purpose of aiding and assisting Southern Illinois University ("SIUE" or "University") in achieving its educational, research, and service goals and responsibilities.

Due to the significance of the financial relationship with the University, the Foundation is included as a component unit of the University for financial reporting purposes in accordance with Governmental Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity*. The financial activities included in these financial statements are included in a separate column in the University's financial statements to emphasize that the Foundation is an Illinois not-for-profit organization legally separate from the University.

These financial statements include all financial activities over which the Foundation exercises direct responsibility.

2. Financial Statement Presentation

Effective July 1, 2001, the Foundation adopted GASB Statement No. 35, *Basic Financial Statements – and Management’s Discussion and Analysis – for Public Colleges and Universities*, GASB Statement No. 37, *Basic Financial Statements – and Management’s Discussion and Analysis – for State and Local Governments: Omnibus*; and GASB Statement No. 38, *Certain Financial Statement Note Disclosures*. The financial statement presentation required by GASB Statement Nos. 35, 37 and 38 provides a comprehensive perspective of the Foundation's assets, liabilities, net assets, revenues, expenses, changes in net assets, and cash flows, and replaces the fund-group perspective previously required.

Significant accounting changes made in order to comply with the new requirements include the adoption of depreciation on capital assets.

3. Basis of Accounting

For financial reporting purposes, the Foundation is considered a special-purpose government engaged only in business-type activities. Accordingly, the Foundation's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant intra-agency transactions have been eliminated.

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Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

3. Basis of Accounting - continued

The Foundation has the option to apply all Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless FASB conflicts with GASB. The Foundation has elected to not apply FASB pronouncements issued after the applicable date.

4. Cash and Cash Equivalents

The Foundation considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents include cash held by investment custodians and money market accounts stated at cost, which approximates fair value.

5. Investments

The Foundation carries investments at fair value as determined by the amount at which financial instruments could be exchanged in a current transaction between willing parties, usually quoted market prices. Also, certain money market investments having a remaining maturity of one year or less at time of purchase and nonnegotiable certificates of deposit with redemption terms that do not consider market rates are carried at amortized cost.

6. Capital Assets

Property and equipment purchased by the Foundation are recorded at cost. Donated assets are capitalized at estimated fair value at the date of the donation. For equipment, the Foundation's capitalization policy includes all items with a unit cost of \$ 1,000 or more, and an estimated useful life of greater than one year. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 5 to 7 years for equipment and 40 years for real property.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

7. Assets Held for Resale

Assets held for resale primarily represent a marble staircase, a collection of artwork and historical treasures, and a building formerly housing the operations of the Foundation. The staircase sections are carried at current appraisal value, the artwork and historical treasures are carried at market value, and the building is carried at cost.

8. Annuities Payable

The Foundation uses the actuarial method of recording annuity funds. Under this method, when a gift is received, the present value of the aggregate annuities payable is recorded as a liability, based upon life expectancy tables, and the remainder is recorded as net assets. Investment income and gains are recorded as an increase to net assets, and annuity payments and investment losses are charged to liability accounts with annual adjustments made between the liability and the net assets to record adjustment of the actuarial liability.

9. Net Assets

The Foundation's net assets are classified as follows:

- **Invested in capital assets, net of related debt:** This represents the Foundation's total investment in capital assets, net of accumulated depreciation and reduced by outstanding debt obligations related to those capital assets.
- **Restricted net assets – expendable:** Restricted expendable net assets include resources for which the Foundation is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.
- **Restricted net assets – nonexpendable:** Nonexpendable restricted net assets consist of endowment funds, annuity funds and loan funds.

The endowment funds include those funds where donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

9. Net Assets - continued

- **Restricted net assets – nonexpendable - continued:** The annuities consist of funds acquired by the Foundation subject to agreements whereby they are made available to the Foundation on the condition that the Foundation bind itself to periodically pay stipulated amounts to designated individuals. Payments of such amounts terminate at a time specified in the agreements. Upon termination, the principal of annuity funds is restricted in accordance with the donor's wishes or, in the absence of such a restriction, transferred to unrestricted net assets.

The loan funds consist of gifts received from donors stipulating that the funds are to be used for loans to students, faculty or staff and from interest on specific endowment funds, which stipulate that income is to be used for loans.

- **Unrestricted net assets:** Unrestricted net assets represent resources used for transactions relating to the educational and general operations of the Foundation, and may be used at the discretion of the governing board to meet current expenses for any purpose.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the Foundation's policy is to first apply the expense toward restricted resources, and then toward unrestricted resources.

10. Classifications of Revenues

The Foundation has classified its revenues as either operating or non-operating revenues according to the following criteria:

- **Operating revenues:** Operating revenues include activities that have the characteristics of exchange transactions, such as contract payments from Southern Illinois University.
- **Non-operating revenues:** Non-operating revenues include activities that have the characteristics of non-exchange transactions, such as gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*, and GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – For State and Local Governments*, such as investment income.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE B - TAX STATUS

An IRS ruling dated August 19, 1982, determined that the Foundation qualifies for Federal income tax exemption under Section 501(c)(3) of the Internal Revenue Code.

NOTE C - CASH AND INVESTMENTS

1. Deposits with SIUE

The Foundation owns a participating share of pooled cash and investments maintained by the University. The underlying financial instruments which comprise the University's pooled cash and investments consist primarily of cash, certificates of deposit and U.S. Government securities, and are stated at cost which approximates fair value. The Foundation's share of pooled cash and investments is not classified with investments in the accompanying statement of net assets, since specific investment securities of the pooled fund are not purchased on behalf of, and/or separately allocated to, the participants of the fund. The Foundation uses its share of the pooled cash and investments to advance loan funds to students.

2. Cash and Certificates of Deposit

At June 30, 2004, the carrying amount of the Foundation's deposits with financial institutions was \$ 4,390,178 and the bank balance was \$ 4,408,422. The carrying amount above includes \$ 15,766 cash in bank, which is classified as cash and cash equivalents. The balance also includes certificates of deposit of \$ 1,092,000, cash held by investment custodians of \$ 2,536, insured money market accounts of \$ 677,714, and uninsured money market accounts of \$ 244,162, which are classified as short-term investments in the accompanying statement of net assets. The balance also includes \$ 2,358,000 certificates of deposit classified as long-term investments in the accompanying statement of net assets.

3. Investments

The Foundation utilizes investment trustees who are authorized by the Board of Directors to invest funds in compliance with its stated investment policies. The Foundation currently uses Allegiant Investment Counselors, U.S. Bancorp Piper Jaffray, Investment Counselors, Inc. and The Bank of Edwardsville to manage its investments. Investment income for the year ended June 30, 2004 of \$ 317,774 is presented net of investment management fees and bank service charges, which amounted to \$ 68,434 and \$ 2,816, respectively for the year.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE C - CASH AND INVESTMENTS - Continued

3. Investments - Continued

The following schedule provides a summary of the book and fair values of investments and the related categories of credit risk under GASB Statement No. 3 as of June 30, 2004:

	Risk Category			Fair Value
	<u>1</u>	<u>2</u>	<u>3</u>	
U.S. Government Obligations	\$ -	\$ -	\$ 3,406,216	\$ 3,406,216
Corporate debt obligations			213,603	213,603
Common stocks			4,356,185	4,356,185
	\$ -	\$ -	\$ 7,976,004	7,976,004
Not subject to categorization				
Pooled cash and investments				924,412
Mutual funds				1,733,060
Other				1,400
Subtotal investments for GASB Statement No. 3				10,634,876
Reconciliation of investments per accompanying statement of net assets				
Add: Certificates of deposit				3,450,000
Total investments per accompanying statement of net assets				\$ 14,084,876
Short-term investments				\$ 3,040,076
Noncurrent investments				11,044,800
Total investments				\$ 14,084,876

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE C - CASH AND INVESTMENTS - Continued

3. Investments - Continued

Category 1 includes investments that are insured or registered in the Foundation's name or for which the securities are held by the Foundation or its agent in the Foundation's name. Category 2 includes uninsured and unregistered investments for which the counterparty holds the securities by the counterparty's trust department or agent in the Foundation's name. Category 3 includes uninsured and unregistered investments for which the securities are held by the counterpart, or by its trust department or agent, but not in the Foundation's name. Mutual funds, money markets, and other investments are not categorized because they are not evidenced by securities that exist in physical or book entry form.

The calculation of realized gains is independent of the calculation of the net increase in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year may have been recognized as an increase or decrease in the fair value of investments reported in the prior year. The net increase in the fair value of investments for the fiscal year 2004 was \$ 667,095. This amount takes into account all changes in fair value (including purchases and sales) that occurred during the year.

State law permits the Board of Directors to authorize for expenditure the net appreciation (realized and unrealized) of the investments of endowment funds. The Board has established a policy regarding spending net income with the stated purpose of ensuring that administrators of these funds are able to make the best possible use of the earnings of these funds "while preserving the interests and intent of the donor, the Foundation and the University." The Foundation's Investment Policy is administered to all endowment funds unless exceptions have been stipulated by the donor. The net appreciation on investments of donor-restricted endowments authorized for expenditure in fiscal year 2004 is approximately \$ 491,372. At June 30, 2004, the fair value of the assets of donor-restricted endowment funds not authorized for expenditure was approximately \$ 830,611 greater than the original principal amount of those funds.

Under the policy established by the Board, up to six (6) percent of the average balance (end of previous year's market value plus new contributions) at the end of the previous twelve (12) months may be authorized for expenditure if investment income from the current or previous years is available. The remaining income, if any, is retained and may be used in future if the investment return does not equal or exceed six (6) percent.

The Director of Financial Affairs of the Foundation is authorized by the Board of Directors to invest funds in compliance with state investment policies and the Foundation Investment Policy. The schedule on page 23 provides a summary of the book and fair values of the investments and the related categories of credit risk under GASB Statement No. 3 as of June 30, 2004. The Foundation reports investments at fair value on the Statement of Net Assets. The Foundation uses a third party reporting service to determine the fair value of the endowment pool investments.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE D - CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2004, was as follows:

	Balance Beginning of Year	Additions	Retirements	Balance End of Year
Building	\$ 2,478,121	\$ -	\$ -	\$ 2,478,121
Furniture, fixtures and equipment	95,200	-	-	95,200
Total	<u>2,573,321</u>	<u>-</u>	<u>-</u>	<u>2,573,321</u>
Total accumulated depreciation	(274,522)	(62,355)	-	(336,877)
Capital assets net of depreciation	<u>\$ 2,298,799</u>	<u>\$ (62,355)</u>	<u>\$ -</u>	<u>\$ 2,236,444</u>

NOTE E - OVERHEAD RECOVERY FEE

In accordance with its policy and by agreement with the donor, the Foundation classifies 5% of all restricted contributions received, except certain exempted funds, as an acceptance fee. The fee is to be used for the general operations of the Foundation. For the year ended June 30, 2004, the Foundation collected \$ 68,197.

Donors have also agreed to an investment fee as a percentage of assets under management. The Foundation receives a management fee, which is the difference between 1% of all investments in the custody of the Bank of Edwardsville and the amount of management fees assessed by the investment managers. For the year ended June 30, 2004 \$ 58,752 was collected and used for the general operations of the Foundation.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE F - RETIREMENT PLAN

All full-time Foundation personnel are SIUE employees. Retirement benefits and post-retirement benefits, other than pension, are available for eligible SIUE employees under a contributory retirement plan (the "Plan") administered by the State Universities Retirement System.

Participants of the Plan contribute eight percent of their gross earnings, and SIUE annually contributes an amount determined by the State Legislature from State appropriations and other resources, based on actuarially determined rates. Information pertaining to the Plan and Plan benefits can be found in the SIU financial statements. The Foundation does not own any of the Plan assets and has no responsibility for the Plan obligations.

During the year ended June 30, 2004, SIUE contributed \$ 19,839 to the Plan on behalf of Foundation personnel. This amount is included in the amounts shown as Budget allocation from SIUE and Budget expended at SIUE in the accompanying Statement of Revenues, Expenses and Changes in Net Assets.

NOTE G - TRANSACTIONS WITH RELATED PARTIES

The Foundation has entered into a master contract with the Board of Trustees of SIUE, which specifies the relationship between the two organizations in accordance with the Legislative Audit Commission's University Guidelines, 1997. Among the provisions of the master contract is a requirement that the Foundation and SIUE provide services to each other to be reimbursed based on actual costs within the approved budgetary limits.

During the year, the Foundation provided fund-raising services on behalf of SIUE with a portion of the Foundation's fund-raising costs being reimbursed by SIUE through cash and in-kind payments. Total reimbursable costs satisfied through cash payments from SIUE for the year ended June 30, 2004 was \$ 250,000, included in accounts receivable - SIUE in the accompanying Statement of Net Assets.

Pursuant to governmental accounting standards, the Foundation is required to recognize as revenue and expense, those on-behalf payments for salaries and fringe benefits made by the University for personnel of the Foundation. These amounts total \$ 322,165 (including \$ 19,839 of retirement payments described in Note F), for the year ended June 30, 2004, and are reflected as Budget allocation from SIUE and Budget expended at SIUE in the accompanying Statement of Revenues, Expenses and Changes in Net Assets.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE G - TRANSACTIONS WITH RELATED PARTIES - Continued

In accordance with its corporate purposes, the Foundation solicits and accepts gifts for SIUE. The Foundation receives cash gifts, which are recorded on the Foundation's books. Certain of these gifts are forwarded to SIUE in the form of scholarships, cash grants, or expenditures for the benefit of SIUE. The Foundation also receives certain noncash gifts, which are recorded on the Foundation's books and then forwarded to SIUE. During the year ended June 30, 2004, the Foundation received \$ 2,115,207 in noncash contributions from donors, of which \$ 575,055 were forwarded to the University.

The Foundation has entered into a contract with the Board of Trustees of SIUE to provide all aspects of coordination of alumni services. Under the terms of the contract, SIUE provided the Foundation with \$ 40,000 for the year ended June 30, 2004. During the year, the Foundation expended \$ 38,818 for alumni services.

The Foundation offices are located at B. Barnard Birger Hall, which is positioned on land for which the Foundation has a 99-year lease, dated June 14, 1999, with the University. The lease states that the Foundation shall surrender the premises and all improvements upon expiration or termination of the lease. The Foundation paid the University \$1 for the lease of this land and \$1 for the lease of the land known as the Arboretum. The fair value of these leases has not been determined.

The Foundation maintains the majority of its cash and investments at a financial institution whose president serves on the Foundation's Board of Directors.

NOTE H - REVENUE BOND PAYABLE

On October 22, 1999, the Foundation issued a revenue bond payable in the amount of \$ 2,000,000 for the purpose of financing the construction of a new 12,000-sq. ft. office building following Board approval on August 25, 1999. The bond bore an interest rate of 5.25% and was to mature on July 15, 2005. Annual interest of \$ 106,459 was payable semi-annually January 15 and July 15. On March 14, 2003 the revenue bonds were reissued at an interest rate of 4.50% and a principal payment of \$ 350,000 was made upon refinancing. Annual interest of \$ 75,488 is payable semi-annually January 15 and July 15. As of June 30, 2004, the revenue bond of \$ 1,650,000 and accrued interest of \$ 34,444 were outstanding.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE H - REVENUE BOND PAYABLE - Continued

Aggregate maturities of bonds payable for the four years following June 30, 2004, are as follows:

<u>Year ending</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2005	\$ -	\$ 75,488	\$ 75,488
2006	-	75,281	75,281
2007	-	75,281	75,281
2008	<u>1,650,000</u>	<u>84,769</u>	<u>1,734,769</u>
	<u>\$ 1,650,000</u>	<u>\$ 310,819</u>	<u>\$ 1,960,819</u>

The City of Edwardsville was the conduit issuer for the tax-exempt revenue bonds. The bonds are bank-qualified revenue bonds and the sole security is the pledged revenues of the Foundation and certain of its assets consisting of real estate properties. If these properties are sold, some or all of the proceeds are pledged to the repayment of the bond issue. There is no mortgage on the facility and SIUE is not obligated for the repayment of the bonds.

NOTE I - BENEFICIAL INTEREST IN TRUSTS

The Foundation has a life-estate interest in a real estate trust established in 1997. Per the terms of this agreement, upon the death of the surviving spouse, the Foundation will receive 100% of the assets. The underlying assets consist of cash, securities and farmland with a net present value of \$ 2,253,705 at June 30, 2004.

The Foundation also has interest in a residual trust established in 1997. Per the terms of this agreement, upon the death of the surviving spouse, the Foundation will receive 25% of the net trust income for 20 years and 25% of the net assets upon the expiration of that 20-year period. The underlying assets consist of personal property, cash and securities with the Foundation's share of the net present value of \$ 34,480 at June 30, 2004.

The present value of the interests in both trusts increased by \$ 140,309 during the year ending June 30, 2004.

Both interests are maintained in a perpetual trust and administered by a bank. The Foundation receives no current income from either interest.

State of Illinois
Southern Illinois University Edwardsville Foundation

NOTES TO BASIC FINANCIAL STATEMENTS - CONTINUED

June 30, 2004

NOTE J - COLLECTION OF ART WORK AND HISTORICAL TREASURES

In fiscal year 2002, the Foundation received title to a large collection of artwork and collectibles from an estate bequest. The Foundation did not capitalize this collection in fiscal year 2002. In determining not to capitalize this collection in fiscal year 2002, the Foundation considered the following factors. First, the amount at which to value the gift was not available at the time because, a) no appraisal was conducted of the items given to the Foundation, and b) the donor's cost of the items was not considered to be a fair representation of the value of the collection. The second factor considered was that the Foundation, in consultation with the University Museum, has the option of selling a portion of the collection and transferring the remainder to the University Museum for the benefit of the University.

During fiscal year 2003, the University Museum estimated the value of a portion of the collection to be \$ 1,520,000 of which \$ 1,500,000 was transferred to the University.

During fiscal year 2004, the Foundation valued additional items from the estate and the University Museum estimated their value at \$ 1,476,960 all of which are being maintained as assets held for resale in the accompanying Statement of Net Assets.

NOTE K - SUMMARIZED FINANCIAL INFORMATION

The financial statements include certain prior-year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2003, from where the summarized information was derived.

Also, certain reclassifications have been made to the 2003 information to correspond to the 2004 presentation.

NOTE L - BEQUEST

During Fiscal Year 2004, the SIUE Foundation received notification regarding the death of a Florida resident, who had bequeathed a significant amount of her estate to SIUE. The proceeds are to be used for student loans, primarily for students graduating from high schools in Edwardsville and surrounding communities. The amount of the bequest was not known until after the end of Fiscal Year 2004. The amount of \$ 512,674 was received in Fiscal Year 2005, as a partial distribution of the estate. Since the death occurred in Fiscal Year 2004, and there was assurance of a significant amount of funds to be received, the actual amount received of \$ 512,674 was accrued in the current year financial statements as an Other Receivable on the Statement of Net Assets, and under Contributions on the Statement of Revenues, Expenses, and Changes in Net Assets. A final distribution of less than \$ 70,000 is expected to be received in Fiscal Year 2005 after all estate expenses have been paid. The final distribution however, has not been included in the current year financial statements due to the uncertainty of the amount.

REPORT ON COMPLIANCE AND OTHER MATTERS AND ON
INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

Honorable William G. Holland
Auditor General, State of Illinois
and
Board of Directors
Southern Illinois University Edwardsville Foundation

As Special Assistant Auditors for the Auditor General, we have audited the basic financial statements of the Southern Illinois University Edwardsville Foundation (the “Foundation”) as of and for the year ended June 30, 2004, and have issued our report thereon dated September 27, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation’s financial statements are free of material misstatement, we performed tests of the Foundation’s compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the Foundation's financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the Auditor General, the General Assembly, the Legislative Audit Commission, the Governor, the Foundation Board of Directors, and management, and is not intended to be and should not be used by anyone other than these specified parties.

Kulow, Eck & Brunschel LLP

Springfield, Illinois
September 27, 2004