#### STATE OF ILLINOIS UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC

COMPLIANCE EXAMINATION For the Two Years Ended June 30, 2008

Performed as Special Assistant Auditors for the Auditor General, State of Illinois

#### STATE OF ILLINOIS UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC COMPLIANCE EXAMINATION Two Years Ended June 30, 2008

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#### UNIVERSITY OF ILLINOIS RESEARCH PARK LLC COMPANY OFFICIALS For the Two Years Ended June 30, 2008

Chair of Board Edward McMillan

Vice Chair Patrick F. Daly

Treasurer (thru 2/1/07) Steven K. Rugg

Treasurer (2/1/07 thru current) Walter F. Knorr

Secretary Thomas R. Bearrows

Director (thru 12/31/06) David L. Chicoine

Interim Director (1/16/07 thru 12/31/07)

James A. Weyenmeyer

Director (1/1/08 thru current)

Avijit Ghosh

Manager, Research Park & Incubator Facilities Scott Pickard

#### **Board of Managers:**

Eric A. Gislason

Patrick F. Daly
Larry H. Danziger
Charles F. Zukoski
Edward L. McMillan

The University of Illinois Research Park, LLC office is located at:

University of Illinois Research Park 60 Hazelwood, MC-659 Champaign, Illinois

### UIRP, LLC

### University of Illinois Research Park, LLC

UIRP, LLC Board of Managers

**Voting Members:** 

Patrick F. Daly (Vice Chair) Chairman The Daly Group, LLC

Larry H. Danziger Interim Vice Chancellor for Research University of Illinois at Chicago

Ravishankar K. Iyer Interim Vice Chancellor for Research University of Illinois at Urbana-Champaign

Ed McMillan (Chair) McMillan, L.L.C.

Kenneth D. Schmidt, M.D. Holy Family Hospital

Non-voting Members:

Thomas R. Bearrows (Secretory) University Counsel University of Illinois

Watter Knorr (Treasurer) Chief Finoncial Officer and Vice President for Administration University of Ullinois

Steven A. Veazie (Representative of the Secretary) Deputy University Counsel University of Illinois

Principal Officer of the Member and Director Research Park at the University of Illinois:

Avijit Ghosh Vice President for Technology and Economic Development

UIRP, LLC 346 Henry Administration Building 506 South Wright Street Urbano, IL 61801 217.265.5449 October 27, 2008

Clifton Gunderson LLP Certified Public Accountants 301 SW Adams, Suite 900 Peoria, Illinois

#### Ladies and Gentlemen:

We are responsible for the identification of, and compliance with, all aspects of laws, regulations, contracts, or grant agreements that could have a material effect on the operations of the University of Illinois Research Park, LLC. We are responsible for and we have established and maintained an effective system of, internal controls over compliance requirements. We have performed an evaluation of the University of Illinois Research Park, LLC's compliance with the following assertions during the two-year period ended June 30, 2008. Based on this evaluation, we assert that during the two years ended June 30, 2008, the University of Illinois Research Park, LLC has materially complied with the assertions below.

- A. The University of Illinois Research Park, LLC has obligated, expended, received and used funds in accordance with the purpose for which such funds have been appropriated or otherwise authorized by law.
- B. The University of Illinois Research Park, LLC has obligated, expended, received and used funds in accordance with any limitations, restrictions, conditions or mandatory directions imposed by law upon such obligation, expenditure, receipt or use.
- C. The University of Illinois Research Park, LLC has complied, in all material respects, with applicable laws and regulations, including the State uniform accounting system, in its financial and fiscal operations.
- D. The revenues and receipts collected by the University of Illinois Research Park, LLC are in accordance with applicable laws and regulations and the accounting and recordkeeping of such revenues and receipts is fair, accurate and in accordance with law.
- E. The money or negotiable securities or similar assets handled by the University of Illinois Research Park, LLC or held in trust by the University of Illinois Research Park, LLC have been properly and legally administered, and the accounting and recordkeeping relating thereto is proper, accurate and in accordance with law.

Yours very truly,

University of Illinois Research Park, LLC

Avijit Ghosh, Director

Walter K. Knorr, Treasurer

#### **COMPLIANCE REPORT**

#### **SUMMARY**

The compliance testing performed during this examination was conducted in accordance with Government Auditing Standards and in accordance with the Illinois State Auditing Act.

#### **ACCOUNTANT'S REPORTS**

The Independent Accountant's Report on State Compliance, on Internal Control Over Compliance, and on Supplementary Information for State Compliance Purposes does not contain scope limitations, disclaimers, or other significant non-standard language.

#### **SUMMARY OF FINDINGS**

Number of	Current Report	<b>Prior Reports</b>
Findings	0	3
Repeated findings Prior recommendations implemented	0	0
or not repeated	3	0

Details of findings are presented in a separately tabbed report section of this report.

#### **SCHEDULE OF FINDINGS**

Item No.	<b>Page</b>	<b>Description</b>
		PRIOR FINDINGS NOT REPEATED
A	9	Inaccurate Statement of Cash Flows
В	9	Use of University Resources
C	9	University Subsidies

#### **EXIT CONFERENCE**

An exit conference was held on October 23, 2008. Attending were:

Representing University of Illinois Research Park, LLC Avijit Ghosh, Walter Knorr, Melissa Miner, Scott Pickard, Dan Dobell, Roger Wade

Representing the Office of the Auditor General Thomas Kizziah

Representing Clifton Gunderson LLP Beth Auterman, Paul Pelletier



#### Independent Accountant's Report on State Compliance, on Internal Control Over Compliance, and on Supplementary Information for State Compliance Purposes

Honorable William G. Holland Auditor General State of Illinois

and

Board of Managers University of Illinois Research Park, LLC

#### Compliance

As Special Assistant Auditors for the Auditor General, we have examined University of Illinois Research Park, LLC's compliance with the requirements listed below, as more fully described in the *Audit Guide for Financial Audits and Compliance Attestation Engagements of Illinois State Agencies* (Audit Guide) as adopted by the Auditor General, during the two years ended June 30, 2008. The management of University of Illinois Research Park, LLC. is responsible for compliance with these requirements. Our responsibility is to express an opinion on University of Illinois Research Park, LLC's compliance based on our examination.

- A. University of Illinois Research Park, LLC has obligated, expended, received, and used funds in accordance with the purpose for which such funds have been appropriated or otherwise authorized by law.
- B. University of Illinois Research Park, LLC has obligated, expended, received, and used funds in accordance with any limitations, restrictions, conditions, or mandatory directions imposed by law upon such obligation, expenditure, receipt, or use.
- C. University of Illinois Research Park, LLC has complied, in all material respects, with applicable laws and regulations, including the State uniform accounting system, in its financial and fiscal operations.
- D. The revenues and receipts collected by University of Illinois Research Park, LLC are in accordance with applicable laws and regulations and the accounting and recordkeeping of such revenues and receipts is fair, accurate, and in accordance with law.
- E. Money or negotiable securities or similar assets handled by University of Illinois Research Park, LLC or held in trust by University of Illinois Research Park, LLC have been properly and legally administered and the accounting and recordkeeping relating thereto is proper, accurate, and in accordance with law.



We conducted our examination in accordance with attestation standards established by the American Institute of Certified Public Accountants; the standards applicable to attestation engagements contained in *Government Auditing Standards* issued by the Comptroller General of the United States; the Illinois State Auditing Act (Act); and the Audit Guide as adopted by the Auditor General pursuant to the Act; and, accordingly, included examining, on a test basis, evidence about University of Illinois Research Park, LLC's compliance with those requirements listed in the first paragraph of this report and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on University of Illinois Research Park, LLC's compliance with specified requirements.

In our opinion, University of Illinois Research Park, LLC complied, in all material respects, with the requirements listed in the first paragraph of this report during the two years ended June 30, 2008.

#### **Internal Control**

The management of University of Illinois Research Park, LLC is responsible for establishing and maintaining effective internal control over compliance with the requirements listed in the first paragraph of this report. In planning and performing our examination, we considered University of Illinois Research Park, LLC's internal control over compliance with the requirements listed in the first paragraph of this report in order to determine our examination procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with the Audit Guide, issued by the Illinois Office of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of the University of Illinois Research Park, LLC's internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University of Illinois Research Park, LLC's internal control over compliance.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with the requirements listed in the first paragraph of this report on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to comply with the requirements listed in the first paragraph of this report such that there is more than a remote likelihood that noncompliance with a requirement that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a requirement listed in the first paragraph of this report will not be prevented or detected by the entity's internal control.

Our consideration of internal control over compliance with the requirements listed in the first paragraph of this report was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

As required by the Audit Guide, immaterial findings excluded from this report have been reported in a separate letter to your office.

#### **Supplementary Information for State Compliance Purposes**

As Special Assistant Auditors for the Auditor General, we have audited the basic financial statements of University of Illinois Research Park, LLC, a component unit of the University of Illinois and the State of Illinois, as of and for the year ended June 30, 2008, and have issued our report thereon dated October 27, 2008. The accompanying supplementary information, as listed in the table of contents as Supplementary Information for State Compliance Purposes, is presented for purposes of additional analysis and is not a required part of the basic financial statements of University of Illinois Research Park, LLC. The 2008 Supplementary Information for State Compliance Purposes, except for that portion marked "unaudited" on which we express no opinion, has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements for the year ended June 30, 2008 taken as a whole.

We have also previously audited, in accordance with auditing standards generally accepted in the United States, University of Illinois Research Park, LLC's basic financial statements for the years ended June 30, 2007 and 2006. In our reports dated October 11, 2007 and December 12, 2006 on the basic financial statements, we expressed unqualified opinions on the basic financial statements. In our opinion, the 2007 and 2006 Supplementary Information for State Compliance Purposes, except for the portion marked "unaudited," is fairly stated in all material respects in relation to the basic financial statements for the years ended June 30, 2007 and 2006 taken as a whole.

This report is intended solely for the information and use of the Auditor General, the General Assembly, the Legislative Audit Commission, the Governor, agency management, and the Board of Managers and is not intended to be and should not be used by anyone other than these specified parties.

Peoria, Illinois

October 27, 2008

lifton Genderson LLP



## Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Honorable William G. Holland Auditor General State of Illinois and The Board of Managers University of Illinois Research Park, LLC

As Special Assistant Auditors for the Auditor General, we have audited the basic financial statements of University of Illinois Research Park, LLC as of and for the years ended June 30, 2008 and 2007, and have issued our report thereon dated October 27, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the University of Illinois Research Park, LLC's internal control over financial reporting as a basis for determining our auditing procedures for the purpose of expressing our opinion on the financial statements and not for the purpose of expressing an opinion on the effectiveness of the University of Illinois Research Park, LLC's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University of Illinois Research Park, LLC's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.



Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the University of Illinois Research Park, LLC's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters which we have reported to management of the University of Illinois Research Park, LLC in a separate letter dated October 27, 2008.

This report is intended solely for the information and use of the Auditor General, the General Assembly, the Legislative Audit Commission, the Governor, agency management, and the Board of Managers and is not intended to be and should not be used by anyone other than these specified parties.

Peoria, Illinois

Clifton Gunderson LLP

October 27, 2008

#### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC SCHEDULE OF FINDINGS Prior Findings Not Repeated June 30, 2008

#### A Finding: Inaccurate Statement of Cash Flows

The University of Illinois Research Park, LLC (Research Park) did not prepare an accurate Statement of Cash Flows. (Finding Code No. 07-1)

Status – Not repeated

The Statement of Cash Flows prepared for the current audit was accurate.

#### **B** Finding: Use of University Resources

University of Illinois Research Park, LLC. (Research Park) used University of Illinois (University) facilities, assets, services, and resources without consideration paid to the University. The University and the Research Park were not tracking the expenses incurred by the University on behalf of the Research Park until it was brought to their attention as a result of the audit. In addition, the transactions were not initially recorded on the financial statements of the Research Park. (Finding Code No. 06-01)

Status – Not repeated

Our testing indicated that the Research Park and the University are now tracking and recording expenses incurred by the University on behalf of the Research Park.

#### C Finding: University Subsidies

University of Illinois Research Park, LLC (Research Park) failed to pay an amount owed to the University of Illinois (University) at June 30, 2005 within the next year. (Finding Code No. 06-02)

Status – Not repeated

The amount owed the University was repaid during fiscal year 2007. No other amounts were outstanding to the University.

#### SUPPLEMENTARY INFORMATION FOR STATE COMPLIANCE PURPOSES

#### **SUMMARY**

Supplementary Information for State Compliance Purposes presented in this section of the report includes the following:

• Fiscal Schedules and Analysis:

Schedules of Cash Schedules of Changes in Capital Assets (At Cost) Analysis of Significant Variations in Revenues and Expenses Analysis of Significant Account Balances Analysis of Significant Variations Analysis of Accounts Receivable

Analysis of Operations:

Company Function and Planning Program Average Number of Employees (Unaudited) Service Efforts and Accomplishments (Unaudited)

The accountant's report that covers the Supplementary Information for State Compliance purposes presented in the Compliance Report Section states that it has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in the accountant's opinion, except for that portion marked "unaudited," on which they express no opinion, it is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

#### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC SCHEDULES OF CASH June 30, 2008 and 2007

	20	008	2007			
CASH	Interest <u>Rate</u>	Balance	Interest <u>Rate</u>	<b>Balance</b>		
Busey Bank: Commercial checking account	None	\$ 1,000	None	\$ 1,000		
Money market account	1.21%	_5,549	3.54%	1,717		
TOTAL	-	\$ 6,549		<u>\$ 2,717</u>		

# UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC SCHEDULES OF CHANGES IN CAPITAL ASSETS (AT COST) Years Ended June 30, 2008 and 2007

CAPITAL ASSETS - JUNE 30, 2006	\$ 771,779
Additions - purchases	
CAPITAL ASSETS - JUNE 30, 2007	850,691
Additions - purchases	119,631
Deletions	_ (48,313)
CAPITAL ASSETS - JUNE 30, 2008	\$ 922,009

## UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC ANALYSIS OF SIGNIFICANT VARIATIONS IN REVENUES AND EXPENSES

Years Ended June 30, 2008, 2007, and 2006

	<u>2008</u>		<u>2007</u>		<u>2006</u>
OPERATING REVENUES					
Service income and budget allocation	¢ 106 570	(4)	¢ 701 672	(4)	¢ 261 407
University of Illinois	*	(A)	\$ 701,672	` '	
Rental income	164,159		158,033	(B)	_106,313
Total operating revenues	570,737		859,705		367,810
OPERATING EXPENSES					
Salaries	114,492		101,511		115,569
Office supplies	2,000		1,500		-
Depreciation	30,352		28,304		29,270
Rent	6,642		6,712		5,523
Travel	1,860		2,252		-
Support for EnterpriseWorks	-	(C)	19,847	(C)	30,000
Support for office of Vice Chancellor for Research		(D)	106,326	(D)	71,014
Services provided under 13th Amendment to					
Development Agreement	86,770	(E)	41,274	(E)	-
Professional fees	21,897	(F)	65,770		54,822
Legal fees	40,902		37,640		37,240
Office	-		-		61
Telecommunications	1,200		1,200		-
Subscriptions/dues/luncheons	2,168	(0)	1,832	(0)	-
Advertising	89,713	(G)	26,074	(G)	-
Other	<u>19,867</u>		17,229		<u>19,362</u>
Total operating expenses	417,863		457,471		362,861
OPERATING INCOME	152,874		402,234		4,949
NONOPERATING REVENUE - INTEREST Interest	118	2	66		19
INCREASE IN NET ASSETS	<u>\$ 152,992</u>		\$ 402,300		<u>\$ 4,968</u>

See page 15 for analysis.

# UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC ANALYSIS OF SIGNIFICANT ACCOUNT BALANCES June 30, 2008, 2007, and 2006

	<u>2008</u> <u>2007</u>			<u>2006</u>		
ASSETS						
CURRENT ASSETS Cash Accounts receivable Deferred charges  Total current assets	\$ 6,549 - - 6,549	(H) (I)	\$ 2,717 20,000 64,146 86,863		\$ 3,156 20,000  23,156	
CAPITAL ASSETS	809,454	(J)	720,175	(J)	669,567	
ACCRUED LEASE INCOME	232,440	(K)	173,054	(K)	121,347	
TOTAL ASSETS	<u>\$1,048,443</u>		\$ 980,092		<u>\$ 814,070</u>	
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts payable and deferred revenue	\$ 31,628	(L)	<u>\$ 116,269</u>	(L)	\$ 352,547	
NET ASSETS Invested in capital assets Unrestricted	809,454 207,361		720,175 143,648		368,540 92,983	
Total net assets	1,016,815		863,823		461,523	
TOTAL LIABILITIES AND NET ASSETS	<u>\$1,048,443</u>		<u>\$ 980,092</u>		<u>\$ 814,070</u>	

See page 17 for analysis.

### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC ANALYSIS OF SIGNIFICANT VARIATIONS\* June 30, 2008

#### Revenue and Expense

#### A) Change in Service Income and Budget Allocation University of Illinois

Service income and budget allocation University of Illinois decreased by \$295,094 between fiscal year 2007 and 2008 and increased by \$440,175 between fiscal year 2006 and 2007. The increase from fiscal year 2006 to 2007 is primarily due to first time billing of management fees by the Research Park and improved tracking of support provided by the University. The decrease from fiscal year 2007 to fiscal year 2008 is due to a significant reduction in the management fee billing from the prior year. The amount of the support provided is linked to the amount of expense incurred by the Research Park. As expenses decline, the support provided by the University to pay for the expenses also declines.

#### B) Increase in Rental Income

Additional land leases executed in fiscal year 2006 resulted in an increase in rental income of \$51,720 from June 30, 2006 to June 30, 2007.

#### C) Decrease in Support for EnterpriseWorks

The Research Park provided support for EnterpriseWorks of \$30,000 during the year ended June 30, 2006. This support represents an annual fee paid to the University of Illinois Division of Research Safety for assistance with laboratory safety and hazardous materials issues associated with the University's business incubator EnterpriseWorks. During fiscal year 2007, the Research Park provided support for a shared equipment room. No support was provided for Enterprise Works for fiscal year 2008.

#### D) Changes in Support for the Office of the Vice Chancellor for Research

The increase in support for the Office of the Vice Chancellor for Research from the fiscal years 2006 to 2007 represents the increase in the land lease payments received from the land leasing activities of the Research Park.

The decrease in support from fiscal year 2007 to 2008 represents a change in how funds received from land leasing activities are handled. Beginning with fiscal year 2008, land lease payments are deposited directly into a University agency fund and are used to offset costs associated with services provided by the University on behalf of the Research Park.

<sup>\*</sup> Significant Variations are defined as changes greater than 20% and \$13,000.

### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC ANALYSIS OF SIGNIFICANT VARIATIONS\* June 30, 2008

#### **Revenue and Expense** (Continued)

#### E) Increase in Services provided under 13<sup>th</sup> Amendment to Development Agreement

Services provided under 13<sup>th</sup> Amendment to Development Agreement increased by \$41,274 between fiscal year 2006 and 2007, as fiscal year 2007 represented the first year that the 13<sup>th</sup> Amendment to the Development Agreement was in effect. The increase of \$45,496 from fiscal year 2007 to 2008 is due to increased marketing activities by the Developer associated with the agreement.

#### F) Changes in Professional Fees

Professional fees decreased by \$43,873 between fiscal years 2007 and 2008. The decrease relates to services provided by the University on behalf of the Research Park. Included in the overall decrease are reductions of \$30,000, \$13,200, and \$2,300 in real estate planning services, computer services, and internal auditing services, respectively.

#### G) <u>Increase in Advertising Expense</u>

Advertising increased between fiscal year 2006 and 2007 by \$26,074 as funds from other University entities were used to promote the mission and objectives of the Research Park.

Increases in advertising and marketing expenses from fiscal year 2007 to 2008 of \$63,639 represent a campaign to increase brand awareness for the Research Park at the University of Illinois. This campaign included radio advertising, print advertising in the Alumni Association magazine, football and basketball programs, airport advertising and web page development.

<sup>\*</sup> Significant Variations are defined as changes greater than 20% and \$13,000.

### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC ANALYSIS OF SIGNIFICANT VARIATIONS\* June 30, 2008

#### Assets and Liabilities

#### H) Decrease in Accounts Receivable

The decrease in accounts receivable from June 30, 2007 to June 30, 2008 represents a write down of the receivable to the Research Park for expenses associated with the 9<sup>th</sup> amendment to the Development Agreement.

#### I) <u>Decrease in Deferred Charges</u>

Decrease in deferred charges from June 30, 2007 to June 30, 2008 represents the recognition of telecommunications infrastructure charges paid for in advance in fiscal year 2007 and incurred in fiscal year 2008.

#### J) Changes in Capital Assets

Increase in Capital Assets from June 30, 2006 to June 30, 2007 came from leasehold improvements to the research park land in the form of telecommunications infrastructure improvements for the Z3 building in the research park as well as partial completion of telecommunications infrastructure to the Day Care facility.

The additional increase in Capital Assets from June 30, 2007 to June 30, 2008 came from leasehold improvements to the research park land in the form of upgrading telecommunications infrastructure for the Z3 building and finishing off the telecommunications infrastructure at the Day Care facility in the research park.

#### K) Accrued Lease Income

Accrued Lease Income increased \$59,386 between June 30, 2007 and June 30, 2008 and \$51,707 between June 30, 2006 and June 30, 2007. The increases are primarily associated with the lease payment deferral period for the hotel tract and the required income recognition during the deferral period. In addition, an additional land lease was executed during fiscal year 2007 between Research Park and the developer of the research park.

#### L) Changes in Current Liabilities

The decrease in accounts payable and deferred revenue from June 30, 2006 to June 30, 2007 of \$236,278 is primarily the result of the resolution of the amount payable from the Research Park to the University for costs associated with the telecommunications infrastructure associated with the iCyt building in the Research Park.

The decrease from June 30, 2007 to June 30, 2008 relates to the recognition of service revenue which was deferred in fiscal year 2007.

\* Significant Variations are defined as changes greater than 20% and \$13,000.

#### **UNIVERSITY OF ILLINOIS** RESEARCH PARK, LLC ANALYSIS OF ACCOUNTS RECEIVABLE June 30, 2008 and 2007

**2008** 2007

#### ACCOUNTS RECEIVABLE - VICE CHANCELLOR FOR RESEARCH

\$ 20,000

ACCOUNTS RECEIVABLE - VICE CHANCELLOR FOR RESEARCH Reimbursement for costs associated with the 9<sup>th</sup> amendment to the development agreement between Fox/Atkins and the University of Illinois Research Park, LLC for the remaining costs associated with the moving of the fish ponds.

## UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC COMPANY FUNCTION AND PLANNING PROGRAM Years Ended June 30, 2008 and 2007

The Research Park was organized March 15, 2000 as an Illinois Limited Liability Company with an office located in Champaign, Illinois. The Research Park was organized by, and its sole member is, the Board of Trustees of the University of Illinois (University), a body corporate and politic of the State of Illinois. To the extent provided by the Illinois Limited Liability Company Act, the member's liability is limited.

The purpose of the Research Park is to develop and operate a research park at the Champaign/Urbana campus that encourages and facilitates research and development and to foster economic growth within the State using the University's intellectual assets. In addition, the Research Park has oversight responsibilities with regard to research parks at the Chicago campus and wherever research parks are established in Illinois where the University has some operating responsibility by statute or contract.

The Research Park prepares an annual plan through its budgeting process which outlines the anticipated revenues, expenses, and capital expenditures for the fiscal year.

The current Director is Avijit Ghosh.

The University of Illinois Research Park, LLC's office is located in Champaign, Illinois and its address is:

60 Hazelwood, MC-659 Champaign, Illinois 61820 (217) 333-8324

#### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC AVERAGE NUMBER OF EMPLOYEES Years Ended June 30, 2008 and 2007

(Unaudited)

The Research Park had no employees of its own during the audit period. University employees have been assigned a portion of their time to spend on Research Park business.

### UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC SERVICE EFFORTS AND ACCOMPLISHMENTS June 30, 2008

(Unaudited)

#### ACCOMPLISHMENTS FOR FISCAL YEAR ENDED JUNE 30, 2008 (FY08)

At the end of FY08, there were 71 tenants employing over 1,100 people in the Research Park. Completion of a day care facility took place in FY08 along with the near completion of a hotel-conference center.

EnterpriseWorks, a 43,000 square foot incubator facility located in the Park completed its sixth full year of operations with nearly full occupancy. Four companies graduated from EnterpriseWorks in fiscal 2008.

#### FY08 RESEARCH PARK HIGHLIGHTS

#### Administration

- Completion of Research Park external audit.
- Worked with the Office of the Auditor General to revise methods of accounting for goods and services provided to the Research Park in order to better reflect this activity in the financial statements.
- Welcomed a new Vice President for Technology and Economic Development and a new Treasurer onto the Research Park Board of Managers.
- Formed a new Board of Managers Audit Committee to review and recommend for approval audit reports and monitor follow up on audit findings.
- Executed two new intern agreements with Research Park tenants to employ student interns in the Park.

#### Development

- Upgraded telecommunications infrastructure to the Z3/Yahoo building to University standards.
- The Developer finished construction of a day care center located at the corner of Hazelwood and Oak Street and has nearly completed construction of a hotel-conference center.

#### **Marketing**

- Continued development of the new web site for both EnterpriseWorks and the Research Park.
- Implemented a significant brand-awareness marketing campaign. Targeted media included radio ads at U of I sporting events, print ads in the Alumni magazine and print ads in football and basketball programs.
- Worked with central campus and the Developer on the presentations to companies considering locating to the Research Park.

## UNIVERSITY OF ILLINOIS RESEARCH PARK, LLC SERVICE EFFORTS AND ACCOMPLISHMENTS June 30, 2008

(Unaudited)

#### FY08 RESEARCH PARK HIGHLIGHTS (CONTINUED)

#### Incubation

- Completed sixth year of operations of EnterpriseWorks with nearly 100% occupancy. Graduated four tenants into the private sector during the fiscal year.
- Began work with our newly formed tenant advisory committee to discuss EnterpriseWorks tenant progress toward graduation and for guidance on client tenancy.
- Completed construction on a server co-location facility to house EnterpriseWorks and Research Park tenant file servers.
- Worked throughout the year with prospective tenants to develop business plans and secure appropriate office and laboratory space.
- Met with tenants monthly, providing information about the latest resources available and updates on the Enterprise Works program and facility.